



STUDENTS PROFILE
MBA-I

(2 Years MBA After B.A./B.Sc./B.Com)



Name: **Qumar Islam**
 Father's Name: Syed Zaheer-ul-Islam
 Postal Address: Chandni chowk kahrora distt. lodhran
 Contact Number: 0300-6309851
 Career Objective: To explore new trends in Marketing management and work with full devotion in the best interest of reputable organization.
 Area of specialization: Marketing

ACADEMIC RECORDS**EXAMINATION**

MBA
 Graduation
 Intermediate
 Matriculation

YEAR INSTITUTION

YEAR	INSTITUTION	%AGE
2007	IMS, Bahauddin Zakariya University Multan	78%
2005	Department of Commerce, BZU Multan	86%
2003	BISE Multan	69%
2000	BISE Multan	75%

E-mail: qamar_ims@hotmail.com

Internship: Wateen Telecom Pvt Ltd.

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Awarded Merit based Scholarship for MBA. • Awarded Gold Medal for outstanding performance in BComIT. • Had 100% attendance in B.ComIT. • Read quality literary works, play cricket and enjoy music. • Analytical and Decision Making Skills.
- Strong Communication Skills. • Ability to lead and work with Team. • Microsoft Office, General Computer Applications skills.
- Proficient language skills in English, Urdu, Syraiki and Punjabi.

TERM PAPERS AND RESEARCH REPORTS

- Term Report of Marketing Strategies of "CocaCola." • Promotional Campaign of "AQUAFINA". • HR Issues at "Bank Alfalah".
- Financial Analysis of "Honda Atlas Cars". • Term Report on Operations of "PepsiCo". • Crisis of Textile Sector in Pakistan. • Business Research on "Factors Effecting Honda Bikes".



Name: **Muhammad Faisal Qureshi**
 Father's Name: Muhammad Sohail Qureshi
 Postal Address: Gulistani Manzil, St. No. 6, Tariqabad, Near Govt. College Civil Lines, Multan
 Contact Number: 061-454 2893; 0321-631 5611
 Career Objective: To work hard with a dynamic organization that provides an opportunity to contribute my skills and abilities in accomplishing the organization as well as personal goals.
 Area of specialization: Finance

ACADEMIC RECORDS**EXAMINATION**

MBA
 B. Sc (Accounting & Finance)
 F. Sc
 Matriculation

YEAR INSTITUTION

YEAR	INSTITUTION	%AGE
2007	IMS, Bahauddin Zakariya University Multan	80%
2005	Department of Commerce, BZU, Multan	77%
2003	B.I.S.E Multan	66%
2001	B.I.S.E Multan	76%

E-mail: mfaisalqureshi@yahoo.com

Internship: State Bank of Pakistan; Islamabad Stock Exchange (G) Ltd

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Distinction in MBA • Secured First Position in B.Sc. Accounting & Finance • First Division through out the academic career
- Member Organizing Team of IMS Job Fair 2007 • Developed the employer Database for the IMS. • Assistant Internship Coordinator IMS • Interests—Islamic Banking; World Economics; and International Politics.

TERM PAPERS AND RESEARCH REPORTS

- Research Report on Pakistan Post Office: As a Delivery Channel of Micro-Finance Services. • Term Report on Rules and Functioning of "Future Exchanges in Pakistan". • Term Report on Financial Statement Analysis of "Oil & Gas Development Company Ltd. (OGDC)" and "Pakistan Petroleum Ltd. (PPL)". • Research Report on Statistical Analysis of "Unemployment in Pakistan". • Term Report on Research Project of "Switching of Cellular Service Users". • Term Report on Economic Comparison of "Pakistan & Indian Economy". • Project Report on Departmental Working in "D. G. Khan Cement Ltd." • Project Report on Training and Compensation Issues in "GlaxoSmithKline (GSK) Pakistan Ltd." • Project Report on Career Development in "Pakistan International Airlines" and "Pak Arab Refinery Ltd. (PARCO)". • Project Report on Marketing Strategies of "Pan Pacific (Pvt.) Ltd." • Term Paper on Managerial Policy for "Change Management Strategies". • Term Report on Rules and Functioning of "Stock Exchanges in Pakistan".



Name: **M. Avais Butt**
 Father's Name: G.Nabi
 Postal Address: H. No. 08 St.No.25 ZakariyaTown, Multan.
 Contact Number: 061-652 1708; 0300-737 0051
 Career Objective: To market Pakistan universally.
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	70%
B.Sc	2005	Bahauddin Zakariya University	67.12%
I.C.S	2003	B.I.S.E Multan	64.00%
Matriculation	2001	B.I.S.E Multan	68.23%

E-mail: avaisbutt@gmail.com
 Internship: Reckitt Benckiser Pakistan Limited.

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Topped entry test in 2005.

TERM PAPERS AND RESEARCH REPORTS

- Natural Environment & Strategy Formulation.
- Makro Pakistan and its Marketing Channels.
- Awareness of Mineral Water usage in Multan
- Marketing Report on 'Telenor'
- Presentation on "Strategic Planning in IBM"
- Problems in Textile Industry of Pakistan
- METRO Group 'An International Retailer'
- Supply Chain Management in a Retail Environment (CPFR & Bullwhip Effect)
- Establishing (hypothetically) Hotel & Resort Chain in Pakistan and Developing its Marketing Strategy and Promotional Plan.
- Human Resource Planning in " Mahmood Textiles Faisalabad, & Avari Hotels.

Name: **Maliha Mehboob**
 Father's Name: Mehboob Hussain
 Postal Address: House # 156, Rehmat Colony Near Workers Welfare School. MDA Road, Multan.
 Contact Number: 061-6520855
 Career Objective: To achieve Top Management Position in a Multinational Company.
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, BZU, Multan.	64%
Graduation	2005	Private	79%
Intermediate	2001	Degree college for Women Multan,	45.9%
Matriculation	1998	Pakistan Public School, Multan.	78.5%

E-mail: maliha_mahboob2005@yahoo.com
 Internship: Dawood Hercules Chemicals Limited.

TERM PAPERS AND RESEARCH REPORTS

- Engro Chemicals
- PARCO
- Research report of Statistics on "The Economic Indicators Of Pakistan".
- PIA



Name: **Salman Javed Khan**
 Father's Name: Muhammad Javed Iqbal Khan
 Postal Address: House No. A/90 Street No. 3-C Bilal Colony
 Old Shujabad Road Multan
 Contact Number: 061-4547874
 Career Objective: To pursue a growing career in the dynamic field of Marketing by using theoretical concepts as well as practical experience.
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	78%
Graduation B.Sc (Accounting & Finance)	2005	B.Z. University, Multan	73%
Intermediate	2003	Govt. College Multan	60%
Matriculation	2001	Pakistan Railways High School, Sama Satta	80%

E-mail: salmaniet@yahoo.com

Internship: Shamim & Company (Pvt.) Ltd., Allah Din Group of Companies.

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

• First division through out the academic career. • Leadership, Communication and Presentation Skills. • A Fluent Expression of English, Urdu, Saraiki, and Punjabi languages.

TERM PAPERS AND RESEARCH REPORTS

• Term Report on Financial Statement Analysis of "D. G. Khan Cement Ltd.". • Term Report on the Promotional Plan of "Engro Urea". • Term Report on Statistical Analysis of "Basic Education in Pakistan". • Term Report on Research Project of "Changes in Consumers taste preferences in the hotel industry of Multan". • Term Report on Economic Comparison of "Pakistan & Indian Economy". • Project report on Career development at PARCO. • Project Report on Departmental Working in "D. G. Khan Cement Ltd.". • Project Report on Training and Compensation Issues in "GlaxoSmithKline (GSK) Pakistan Ltd.". • Project Report on Marketing Strategies of "Pan Pacific (Pvt.) Ltd.". • Internship report on Shamim & Company (Pvt.) Ltd. • Internship report on "Allah Din Group of Companies."



Name: **Raja Imran Arshad**
 Father's Name: Arshad Mehmood
 Postal Address: H/No 121/3 Haider Lines Multan Cantt
 Contact Number: +92-333-6191089
 Career Objective: To work with an organization acknowledging innovative ideas and giving challenging environment to its employees
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	65%
Graduation	2005	Bhauddin Zakariya University, Multan	66%
Intermediate	2003	Govt. College Multan	60%
Matriculation	2001	F.G Public High School Okara Cantt	79%

E-mail: rajaimran122@yahoo.com,

TERM PAPERS AND RESEARCH REPORTS

- Marketing Report on Suzuki Alto
- Analysis Of Crisis in Textile Sector Of Pakistan
- Comparison of Retailing Strategy of- * Two Major Retail Stores of Multan.
- Analysis Of Operations Management Of Three Star Hoseiry
- Analysis Of Promotinal Mix of Pepsi Cola Pakistan Ltd
- Study On Marketing Plan Used by Engro Urea
- Comparison Of Orgnizational Culture Of Reckitt Benckiser, National Bank and Bahuddin Zakariya University



Name: **Abdul Salam**
 Father's Name: Abdul Rehman
 Postal Address: House No.17 Huma Colony Sahiwal
 Contact Number: 0333-3581604, 040-4463424
 Career Objective: To find the depth in the field of Marketing, working with an innovative organization and employing new trends and techniques in the Marketing field.
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	68%
Graduation	2004	Government College Sahiwal	66%
Intermediate	1998	Government College Sahiwal	44%
Matriculation	1996	Nagel Ambia High School Sahiwal	74%

E-mail: asalamsw11942@hotmail.com
 Internship: Ali Akbar Group

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Remained General Secretary of Sahiwal Club.
- Remained Caption of School and College Cricket Team.
- Taken some Computer Courses like DOM.
- Have down Spoken Language Course CPE

TERM PAPERS AND RESEARCH REPORTS

- Report on Comparative Analysis of Pepsi & Coke.
- Report on Tools of Statistical Analysis.
- Report on Scope of PTCL in Pakistan.
- Comparative Analysis of Bank Alfiah & Prime Bank.
- Financial Analysis of Din Textile Mills Ltd.
- Promotional Plan for Milk Pak.
- Report on Operations of Pak Arab Fertilizer.
- Report on Corporate Culture of IMS.



Name: **Muhammad Yasir Ali**
 Father's Name: Malik Wasif Hussain
 Postal Address: 131/2,razi street,Gulhast colony,Multan.
 Contact Number: 061-6522298, 0344-7059656
 Career Objective: To excel in the field of marketing.
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	70%
Graduation	2005	Government College Multan.	60%
Intermediate	2003	Government College Multan	50%
Matriculation	2000	La Salle Higher Secondary School,Multan.	65%

E-mail: me_the_student@yahoo.com

TERM PAPERS AND RESEARCH REPORTS

- Marketing Strategy: Suzuki motors Pakistan
- Promotion Strategy: Pepsi
- Operations Management at Three Star Hosiery
- Effect of Ethical considerations in business strategy development
- T.Q.M: Techniques & Implications



Name: **Muhammad Aamir Razzaq**
 Father's Name: Abdul Razzaq
 Postal Address: Ch Abdul Razzaq Punjab Seed Corporation Seed Plant
 Perowal (Khanewal)
 Contact Number: 03008393191
 Career Objective: To become a Innovator Marketing Manager in a
 reputed organization
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	60%
Graduation	2005	Govt College Khanewal, BZU	79%
Intermediate	2003	Govt College Vehari	57%
Matriculation	2000	Govt Model High School Vehari	59%

E-mail: am_bzu@hotmail.com

Internship: Ali Akbar Enterprises

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Attend One day Work shop held by National Productivity Organization
- Installation: Windows 98, 2000, XP, MS Word, Excel, Power Point., Internet Mailing Operation

Name: **Sabeen Murtaza**
 Father's Name: Ch. Ghulam Murtaza
 Postal Address: Ch. Ghulam Murtaza Near Salve Bakers
 Pir Khurshid Colony, Multan
 Contact Number: 061-6224514
 Career Objective: To pursue a challenging career in an organization where gets
 a chance to polish professional skills and managerial qualities and
 become a competent executive.
 Area of specialization: Finance

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, BZU, Multan.	78%
Graduation	2005	Bahauddin Zakariya University, Multan	82%
Intermediate	2002	Govt. Degree College, Multan	72%
Matriculation	2000	Govt. Degree College, Multan	84%

E-mail: Sabeen_murtaza@yahoo.com

Internship: State Bank of Pakistan

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Participated in workshop on Presentation Skills
- Through out 1st division in Educational career
- Participated in Training Program conducted by National productivity organization
- Excellent interpersonal and negotiation capability

TERM PAPERS AND RESEARCH REPORTS

- Financial Analysis of "Pakistan Petroleum Limited", "Engro Chemicals" and "Fauji Fertilizer Limited".
- Recruitment & Compensation at "NADRA".
- Marketing Strategy of "Nestle Pure Life".
- Operation Management at "Pak Arab Fertilizers Limited".

Name: **Munir Shahzad**
 Father's Name: Muhammad Ishaq Qureshi
 Postal Address: House # 3698/A-3 Chowk Lukker Mandi Railway Road Multan.
 Contact Number: 03226650824
 Career Objective: To excel in the field of Finance in an organization that allows application of skills and knowledge acquired through experience and education, with the opportunity for professional growth.
 Area of specialization: Finance

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University	73%
Graduation	2005	Govt. College Multan	79%
Intermediate	2003	Govt. College Multan	66%
Matriculation	2001	Govt. Pilot Secondary School	75%

E-mail: munir_shahzad100@yahoo.com
 Internship: National Investment Trust (NIT) Head Office Karachi.

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Keep a positive, flexible attitude & readily adapt to change.
- Take initiative, to plan, organize, evaluate, follow-up & resolve problems in a timely manner.
- Initiate communication & establish successful relation between the client & co-workers.
- Interact independently & as a team member at any organizational level.
- Can manage multiple assignments & priorities efficiently & delegate when necessary.

TERM PAPERS AND RESEARCH REPORTS

- Cultural Impact on the Performance of Organization.
- Analyze the Financial Strengths of Fauji Cement Company & Pioneer Cement Company.
- Analyze the Operational Strategy of Nestle Milk Pack Ltd.
- Analyze the Marketing Strategy of Unilever Pakistan Ltd.



Name: **Ahmed Mustufa**
 Father's Name: Khalil Ahmed
 Postal Address: 249/N, Sharqi Colony, Vehari.
 Contact Number: (067) 3364866, 0345-7071011
 Career Objective: a career with a looked upon organization that is committed to share its prosperity with people
 Area of specialization: Marketing (Promotional Marketing & PR)

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	60%
Graduation	2005	Bahauddin Zakariya University, Multan	65%
Intermediate	2000	BISE, Multan	71%
Matriculation	1998	BISE, Multan	82%

E-mail: ahmedmustufa@gmail.com
 Internship: Civil Aviation Authority, Allama Iqbal International Airport, Lahore

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Member of National Volunteer Movement (NVM), Pakistan, organized & lead a team of volunteers in Quake affected areas, received certificate of appreciation for relief work performed in October – November 2005.
- Won Intercollegiate Lawn Tennis event for 2 consecutive years (2006 & 2007), Runner-up in Pakistan University Games Lawn Tennis Event held under HEC on all Pakistan basis in year 2006.
- Read, Jaunt, enjoy Music, play Tennis and Swim.

TERM PAPERS AND RESEARCH REPORTS

- Boutique Business In Multan.
- Term Paper on Entrepreneurship and managing Entrepreneurial ventures in Pakistan (Case Study of 'ChenOne').
- Research Report on need/establishment of a Payphone Company in Multan & study its Feasibility.
- Term Paper on Operations Management at Shamim & Co. (Pepsi Cola Int'l - Multan).
- Study of Reward System Structure in Pakistan's Banking Sector and the role Rewards play in Employee efficiency & overall organizational productivity.
- Term Paper on Telenor's Promotion Plan (Case Study of Telenor's Promotional Campaign).
- Research Report on role of Variety, Assortment and Out of Stocks in Retail Industry.



Name: **Muhammad Yousaf**
 Father's Name: Haji Muhammad Hussain
 Postal Address: Basti Latifabad, Tehsil Kot Addu, District M.Garh
 Contact Number: 0344-7030972
 Career Objective: To become an active part of a multinational organization as a Marketing Manager.
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION

MBA
 Graduation
 Intermediate
 Matriculation

YEAR INSTITUTION

YEAR	INSTITUTION	%AGE
2007	B.Z.U	66%
2005	Govt. College Multan	72.5
2003	Scholars College Multan	69.7
2001	Govt. High School Sannawan	80

E-mail: yousafmba_21@yahoo.com

Internship: PSO

TERM PAPERS AND RESEARCH REPORTS

- Marketing Strategy of Packages
- HRM in Unilever, PARCO, Pepsi
- Real state in Pakistan
- Lubricants Marketing of PSO
- Financial Analysis of Engro Chemical Pakistan
- Promotional Plan of Nestle Pakistan Ltd. (Milk Pak)
- Operations Management of KAPCO



Name: **Syed Ali Raza**
 Father's Name: Syed Abdul Sattar Shah
 Postal Address: Nawab colony bilal street no.3 mian Channu
 Contact Number: 03346231723
 Career Objective: Interested to seek a strong challenging position in an esteemed growing organization having good atmosphere and where I can prove my abilities.
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION

MBA
 Graduation
 Intermediate

YEAR INSTITUTION

YEAR	INSTITUTION	%AGE
2007	IMS, Bahauddin Zakariya University, Multan	64%
2005	Degree college Khanewal	70%
2002	Degree college mian channu	60%

E-mail: alijee_23@yahoo.com

Internship: Pak Elektron Limited, Lahore.

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- 2nd position in city in B.Sc.
- Played as a member of all Pakistan U-16 district hockey team.

TERM PAPERS AND RESEARCH REPORTS

- An HRM report on "Pepsi".
- An HRM report on "Parco Pakistan".
- A management report on Mehmood Textile Mills.
- Research report on "fast food trend in Multan".
- Marketing report on "Warid Telecom".



Name: **Mansoor Aslam**
 Father's Name: Muhammad Aslam
 Postal Address: Peer Kabir Street, New Girls College Road, Kabirwala
 Contact Number: 0321-7899264 , 065-2411880
 Career Objective: To effectively use my knowledge and capabilities.
 Area of specialization: Finance

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, BZU, Multan	66%
Graduation	2002	BZU, Multan	68%
Intermediate	1999	BISE, Multan	69%
Matriculation	1997	BISE, Multan	73%

E-mail: mansooraslamkb@yahoo.com
 Internship: The Bank of Punjab

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Position Holder In B.Sc From Bahauddin Zakariya University, Multan.
- Play cricket and foot ball
- Member of citizen community board
- Good command on microsoft office and windows
- Training work shop in NPO

TERM PAPERS AND RESEARCH REPORTS

- Human resource management of Unilever
- Research report on selling Mmountain Dew
- Agriculture sector in India and Pakistan
- Privitaization in Pakistan
- Use of information technology in business
- Knowledge link in corporate strategy
- Selection and recruitment in Ppepsi
- Financial analysis of Shell lpg
- Comparative financial analysis of Pharmaceutical Sector
- Interes calculation and research department in state bank of Pakistan
- Oral communication in business
- Role of stock exchanges in economy growth

Name: **Muhammad Waqas**
 Father's Name: Ghulam Nabi
 Postal Address: Ward No. 6, Zafar karyana store, Niazi Chowk, Khudadad Colony, near Shershah road, Multan
 Contact Number: 03336191088
 Career Objective: To work with a well reputed or organization to make best use of my skills and abilities in the field of sales and marketing.
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, BZU Multan	67%
Graduation	2005	BZU Multan	66.27%
Intermediate	2003	Bahawalpur board	69%
Matriculation	2001	Bahawalpur board	81.65%

E-mail: waqasbhati@yahoo.com
 Internship: Coca Cola Beverages Pakistan Limited

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Secured first position in B.Com in International College of Commerce.

TERM PAPERS AND RESEARCH REPORTS

- Marketing plan of PEL.
- Financial analysis of Fecto Cement Limited.
- Research work on finding the reasons of failure of Sultan Sons Departmental Store.
- WTO and Globalization impact on economy of Pakistan.
- Compensation program of Bank Alfalah.
- Promotion Plan of Haleeb's "Good Day".
- Report regarding operations of Al-Ghazi tractors.



Name: **Kashif Raza**
 Father's Name: Noukar Hussain
 Postal Address: C/O Zain Medical Store Near Jafria School P/O Almdi Sura Suraj Miani Multan
 Contact Number: 0333-6065646
 Career Objective: To find the depth in the field of marketing.
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION

MBA
 Graduation
 Intermediate
 Matriculation

YEAR INSTITUTION

2007 BZU Multan
 2005 BZU Multan
 2003 BISE Multan
 2000 BISE Multan

%AGE

63%
 76%
 63%
 61%

E-mail: kashifraza1214@hotmail.com
 Internship: Shamim & Company (Pvt.) Ltd.



Name: **Fareeha Naz**
 Father's Name: S. Naeem Tariq
 Postal Address: House No. 339 street No. 3 Khushhal Colony Khanewal Road Multan
 Contact Number: 061-6775061
 Career Objective: Be a result oriented business Professional in an energetic organization and to contribute the skills and potentials for accomplishment of organizational as well as personal goals.
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION

MBA
 Graduation
 Intermediate
 Matriculation

YEAR INSTITUTION

2007 B.Z university Multan
 2005 Central College Multan
 2003 Punjab College of Information Technology
 2001 Govt. Comprehensive High School Multan

%AGE

72%
 85%
 83%
 80%

E-mail: fareehanaz_1@yahoo.com
 Internship: Shamim & Company (Pvt) Ltd.

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Secured First Position in B.Sc. in *Bahauddin Zakariya University Multan*.
- First division through out the academic career.
- Best student of the year for curricular activities.
- Various Scholarships through out the academic career.

TERM PAPERS AND RESEARCH REPORTS

- Project on Retailing Functions in Canteen Stores department CSD.
- Project report on Marketing Strategies of Haleeb food industries (Pvt.) Ltd.
- Term Report on Statistical Analysis of Sources of drinking water in Pakistan.
- Term Report on Financial Analysis of Engro Chemicals (Pvt.) Ltd.
- Term Report on the Promotional Plan of Engro Urea.
- Project report on Career development at PARCO.
- Research on Changes in consumer taste preferences in Hotel industry of Multan.
- Project on Training & Development Issues in GlaxoSmithKline (GSK).

Name: **Muhammad Umer Hayat**
 Father's Name: Muhammad Amir
 Postal Address: Bright stars Public School Adda Bund Bosan P/O Ailam Pur T/D Multan
 Contact Number: 0302-7305914
 Career Objective: To be a driving force in marketing within a well reputed organization, in a dynamic and competitive industry
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	Institute of Management Sciences	69%
Graduation	2004	Government College Multan	65%
Intermediate	2002	Government College Multan	65%
Matriculation	2002	BISE Multan	69%

E-mail: omerhayat33@gmail.com
 Internship: Ali Akbar Group of Companies

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Won speeches competitions on school level
- Good presenter of the class through out the session
- Participating in debate on university level
- Computer skills (MS Office, MS Access, SPSS)

TERM PAPERS AND RESEARCH REPORTS

- Promotional plan of TELENOR
- Human resource aspects of Masood Textile Mills & Awari Hotel Lahore
- Financial Analysis of Fauji Fertilizer Bin Qasim
- Marketing research report on NESTLE
- Marketing policies of Rehman Politex Lahore

Name: **Qasim Raza Ali**
 Father's Name: Rana Shafqat Ali
 Postal Address: 581-Fateh Sher Colony, Sahiwal
 Contact Number: 0346-4661211
 Career Objective: To exert my efforts in the dynamic field of Promotion for a creativity oriented organization with hard labor by streamlining its ways through differentiation
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	BZU Multan	73%
Graduation	2005	BZU Multan	79.13%
Intermediate	2003	BISE Multan	59%
Matriculation	2001	BISE Multan	68%

E-mail: zeqmashn@gmail.com
 Internship: Punjab TV, Lahore

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Secured First position in the Govt. College Sahiwal in B.Sc

TERM PAPERS AND RESEARCH REPORTS

- Comparative Analysis of PepsiCo & Coke
- HR Issues of Bank Alfalah
- Research Report on PTCL Cards Demand in Pakistan
- Retailing Trends in Pakistan
- Promotional Campaign Analysis of Aquafina
- Managerial Activities of Unilever
- Financial Analysis of Haleeb Foods Ltd.
- Impact of Globalization & WTO on Pakistan's economy
- Report regarding the operations of PepsiCo



Name: **Jahanzaib Haider**
 Father's Name: Bashir Ahmed Khan
 Postal Address: House # 992, Block #18, Fareed abad colony, Dera Ghazi Khan
 Contact Number: 0333-8585960, 064-2461342
 Career Objective: To attach with education sector for further education and research in the field of Management.
 Area of specialization: Marketing.

ACADEMIC RECORDS EXAMINATION

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	BZU Multan	62%
Graduation	2004	BZU Multan	68%
Intermediate	2002	BISE DGKhan	68.4%
Matriculation	1999	BISE DGKhan	68%

E-mail: mba_ims@yahoo.com
 Internship: National Bank of Pakistan

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Net Surfing.
- Religious and spiritual.
- Can adjust quickly in diverse business environment.

TERM PAPERS AND RESEARCH REPORTS

- Term Report of Marketing Strategy of Suzuki Balleno
- Term report of Management on on Daimler Crysler.
- Term report of HRM on Warid & Mobilink,
- Term report of BRM on comparison of fresh and Packed milk.
- Financial Analysis of Kohinoor sugar industries.
- Term report of Operation Management on DGKhan Cement company.

Name: **Amjad Abbas**
 Father's Name: Maqbool Hussain
 Postal Address: House.No.3818/1 Mohallah Muhammad Pura Near Tipu Sultan Colony, Multan.
 Contact Number: 0300-7302568 061-4782342
 Career Objective: To excel in the field of Marketing in an organization that allows application of skills and knowledge acquired through experience and education, with the opportunity for professional growth.
 Area of specialization: Marketing

ACADEMIC RECORDS EXAMINATION

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University Multan.	66%
Graduation	2005	Bahauddin Zakariya University Multan.	79%
Intermediate	2003	Govt.College Bosan Road Multan	66%
Matriculation	2001	Govt. Pilot Secondary School Multan.	69%

E-mail: amjad.ab@gmail.com
 Internship: Allied Bank Limited

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Initiate communication & establish successful relation between the client & co-workers
- Take initiative, to plan, organize, evaluate, follow-up & resolve problems in a timely manner.
- Interact independently & as a team member at any organizational level.

TERM PAPERS AND RESEARCH REPORTS

- Marketing Strategies of (Walls) Unilever Pakistan Ltd.
- Term Report on Operations of Nestle (Milk Pack).
- Promotional Plan of Big Belly a new restaurant(Brain child)
- Comparison of HR Strategies between Mobilink & Warid
- Research Report on Fresh and Packed milk.



Name: **Muhammad Asif**
 Father's Name: Muhammad Younas
 Postal Address: House # 201A/202 Waliat Abad Colony Multan.
 Contact Number: Residence: 061-6525442
 Career Objective: To make effective use of my knowledge and capabilities.
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION

MBA
 Graduation
 Intermediate
 Matriculation

YEAR INSTITUTION

YEAR	INSTITUTION	%AGE
2007	IMS, Bahauddin Zakariya University	59%
2005	Bahauddin Zakariya University, Multan	72%
2003	Government College Multan	52%
2000	Bright Career High School, Multan	73%

E-mail: asifmrds@gmail.com
 Internship: Aries Logistics (Pvt.) Ltd.

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Reading Journals and Newspapers
- 8 Week working experience as Internee in Aries Logistics (Pvt.) Ltd.
- Well conversant with MS Office
- Proficient in AutoCad

TERM PAPERS AND RESEARCH REPORTS

- Report on "Merger and Alliances" for Daimler Benz Chrysler Motor Company
- Report on "Marketing Strategies" for Pakistan State Oil Company
- Report on "Comparison between Pakistan and Indian Economies"
- Report on "Financial Analysis of Dawood Hercules Chemical Ltd."
- Research Report on "Olper & Good Milk"
- Report on Promotional Plan of Safeguard Soap



Name: **Muhammad Furqan**
 Father's Name: Abdul Jabbar
 Postal Address: House # 57, Block Z, 60 Feet Road New Multan.
 Contact Number: 061-6563229
 Career Objective: To Become Successful Executive
 Area of specialization: Finance

ACADEMIC RECORDS

EXAMINATION

MBA
 Graduation
 Intermediate
 Matriculation

YEAR INSTITUTION

YEAR	INSTITUTION	%AGE
2007	IMS, Bahauddin Zakariya University Multan	67%
2005	Govt. College Bosan Road (BZU), Multan.	83.5%
2003	Govt. College Bosan Road Multan.	72%
2001	Jame-ul-aloom High School New Multan.	86%

E-mail: furqan_219@yahoo.com
 Internship: ORIX Leasing Pakistan Limited.

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- 4th Position Holder in B.Sc from Bahauddin Zakariya University Multan.
- Certificate of Member of Management Team of Surf Excel Games Masti held in Multan.
- Certificate of participation of Seminar held by National Productivity of Pakistan.

TERM PAPERS AND RESEARCH REPORTS

- Internship Report of ORIX Leasing Pakistan Limited.
- Financial Analysis of Ahmad Hassan Textile Mill.
- Financial comparison of Ahmad Hassan Textile Mill & Mahmood Textile Mill.
- Term Report of HRM on the Bank Alfiah.
- Report of Operation Management on Allawayas Textile Mill.
- Report on Rural Urban Migration.



Name: **Ali Asghar**
 Father's Name: Abdul Sattar
 Postal Address: 689/11 Gulberg Colony, Masoom Shah Road Multan.
 Contact Number: +92-322-8872792
 Career Objective: To become a valuable asset, competitive and hardworking manager and serve the organization using good communication, analytical and problem solving skills.
 Area of specialization: Finance

ACADEMIC RECORDS EXAMINATION

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	Bhauddin Zakariya University, Multan	64%
Graduation	2005	Govt. College Multan	71%
Intermediate	2003	Govt. College Multan	63%
Matriculation	2001	Jame Science Secondary School Multan	77%

E-mail: asgharali999@gmail.com, asgharali999@yahoo.com
 Internship: National Investment Trust Limited, Head Office Karachi.

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Member of British Council Examine Body for the year 2006.
- Part of the IMS Cricket team for the year 2006.
- Proficient in MS Office

TERM PAPERS AND RESEARCH REPORTS

- Marketing Report on Nestle Pakistan Limited.
- Management Report on Unilever Pakistan Limited.
- Comparison of Indian & Pakistan Economies.
- Financial Analysis of Bata Pakistan Limited.
- Report on Analysis of Financial Statement on Mahmood Textile Limited.
- Term Report on History of Currency.
- Human Resource Management Report on Bank Alfalah & Pepsi.

Name: **Tahira Tabassum**
 Father's Name: Muhammad Usman Tabassum
 Postal Address: Samina Tabassum D/O Muhammad Usman Tabassum
 Department of Education B.Z.U. Multan
 Contact Number: 061-6750132
 Career Objective: To secure a position where by hard work, dedication and the ability to acquire new skills will advantage any company I work for.
 Area of specialization: Finance

ACADEMIC RECORDS EXAMINATION

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, BZU Multan	75%
Graduation (BSIT)	2005	Computer Science Deptt., BZU, Multan	CGPA = 3.45
Intermediate	2001	Govt. Degree College For Women Multan.	72%
Matriculation	1999	Govt. Girls Higher Secondary School, Tulamba Khanewal.	86%

E-mail: tahira_tabassum_6@hotmail.com
 Internship: Habib Bank Limited (BISE Branch) Multan

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- National Talent Scholarships.
- Proficiency in Writing and speaking – English and Urdu.
- Web Programming.
- Playing badminton.

TERM PAPERS AND RESEARCH REPORTS

- Marketing Strategy Of Nestle Pakistan Limited.
- Financial Analysis of Engro and FFC (Fertilizer Sector).
- Impact of IT on Marketing of MCB.
- Recruitment in NADRA.
- Inventory Management In Nestle Pakistan Limited.
- Operations Management in Pakarab Fertilzers.

Name: **Alishan Zafar**
 Father's Name: Dr. Zafar Mahmud
 Postal Address: Alamdar Gilani Street, Near By Pass, Bosan Road Multan.
 Contact Number: 0301-2438810
 Career Objective: To be an Effective Manager
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	Institute of Management Science, BZU	67%
Graduation	2005	Department of Commerce, BZU	3.22
Intermediate	2003	Govt. College, Multan	51%
Matriculation	2001	La Salle Higher Secondary School, Multan	69%

Internship: Bank Al Falah

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Best Athlete of School
- Swimming
- Travelling

TERM PAPERS AND RESEARCH REPORTS

- Financial Report on Mahmood Textile Mill
- Research Report on Credit Card usage in Pakistan.
- Marketing report on Coca Cola.
- Report on Operations Management on Pepsi.
- Promotion Mix of Toyota Indus Motors



Name: **Lt Col Mazhar ul Hassan Mallhi**
 Father's Name: Ch Rashid Ahmed Tanvir
 Postal Address: House # 18 Fort Colony Multan Cantt
 Contact Number: 03216394650
 Career Objective: To be HR Manager in a multinational concern
 Area of specialization: Marketing Management

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	BZU Multan	73%
Logistics Staff Course	1996	Army School of Logistics	Qualified
Diploma in Administration	1996	Allama Iqbal Open University	Qualified
Turkish Language	1991	National University of Modern Languages	Qualified
Graduation (BSc)	1983	PMA Kakul	A Grade
Intermediate (FSc)	1981	PMA Kakul	A Grade
Matriculation	1978	Govt High School Shahkot Sheikhpua	A Grade

E-mail: mb_05_46@yahoo.com, mazharmallhi_mallhi@hotmail.com

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- 25 years experience of HRM at various levels in military & civil
- Commandant Army Desert Warfare School, Instructor Army School of Logistics
- Experience with United Nations (Kuwait & Iraq)
- Association with International Red Cross
- HRM experience with Cadet College Hasan Abdal

TERM PAPERS AND RESEARCH REPORTS

- International Brand Ltd Multan, Distribution System
- Proctor & Gamble Ltd Multan, Marketing & Sales System
- Organization of Economic Cooperation & Development, Analysis
- Olper & Good Milk, Marketing System
- Mobilink & Warid, Orientation & Training System
- Fecto Cement Ltd, Financial Analysis



Name: **Adnan Bashir Rana**
 Father's Name: Bashir Ahamad
 Postal Address: House#66 Street 'F' Block 'T' New Multan
 Contact Number: 0321-6361121
 Career Objective: To explore new dimensions of marketing field in a prospective organization.
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	Bahauddin Zakariya University	67%
Graduation	2005	Punjab Group of Colleges	70.2%
Intermediate	2003	Govt College Multan	67%
Matriculation	2001	F.G Public Boys High School	74%

E-mail: adnan_bashirr@yahoo.com
 Internship: Tranzum enterprise Pvt. Ltd (TCS)

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Achieved 9th position in B.com
- Good presentation skills
- Proficiency in English skills
- Computer skills

TERM PAPERS AND RESEARCH REPORTS

- Case Study: Team work, Unilever Pakistan limited.
- Research Report on fresh and packed milk.
- Project of launching a restaurant.
- Marketing Strategies of PAK ELECTRON LIMITED.
- Comparison of HR Strategies between MOBILINK & WARID



Name: **Tariq Sheikh**
 Father's Name: Ali Sher Sheikh
 Postal Address: House# 9, Street# 2, Block 'S' New Multan.
 Contact Number: 0300-7358180, 0333-6185616
 Career Objective: To work in a responsible role for an organization that allows applications of skills acquired through work experience and knowledge gained through education, with the opportunity for professional growth.
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	65%
Graduation	2005	Private	70%
BCS (Hons.)	2004	Punjab University, Lahore	77%

E-mail: supreme_rose786@yahoo.com
 Internship: (P&G) IBL Head Office, Karachi

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Proficiency in English skills
- Good presentation skills
- Computer skills

TERM PAPERS AND RESEARCH REPORTS

- Case Study: Team work, Unilever Pakistan limited.
- Marketing Strategies of PAK ELECTRON LIMITED.
- Research Report on fresh and packed milk.
- Comparison of HR Strategies between MOBILINK & WARID
- Project of launching a restaurant.



Name: **Hafiz Muhammad Shafiq-ur-Rehman**
 Father's Name: Rana Bashir Ahmed
 Postal Address: Near tauqou mosque khan bela road jalal pur pir wala
 Contact Number: 03346012264
 Career Objective: To become active part of a multinational organisation
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	Institute of Management Sciences	63%
Graduation	2005	Government College Multan	73%
Intermediate	2003	Ghss Jalal Pur Pir Wala	58%
Matriculation	2001	BISE Multan	61%

E-mail: shafiqattie@hotmail.com
 Internship: Burraq telecom islamabad

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Won speeches competitions on school level
- Gained third position in Qirat competition all over the university
- Second position in institute of management sciences in Tilawat-e-Quran
- English language course of two months from NUML

TERM PAPERS AND RESEARCH REPORTS

- Promotional plan of Nestle Pakistan
- Marketing research report on Packages Pakistan Limited
- Human resource aspects of Pepsi & PARCO
- Financial Analysis of Honda Atlas



Name: **Abdullah Arshad Malik**
 Father's Name: Arshad Mahmood Malik
 Postal Address: House # 05, New Public Health Colony, Nishtar, Multan
 Contact Number: 0321-6398993
 Career Objective: To work hard with a dynamic organization that provides an opportunity to contribute my skills and abilities in accomplishing the organization as well as personal goals.
 Area of specialization: Finance

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	Bahauddin Zakariya University, Multan	66%
Graduation	2005	Central Degree College, Multan	67%
Intermediate	2002	Army Public Degree College, Multan	65%
Matriculation	2000	Nishat high school. Multan	75%

E-mail: zohaibmax@gmail.com
 Internship: 8 week internship at Pak Arab Fertilizer (Pvt) Ltd.
 6 week internship at Escorts Investment Bank

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Awarded as the best student in co curricular activities in college.
- Organizer of IMS Job Fair 2007.
- Assisted placement coordinator.
- Media administration incharge of student body of the department.

TERM PAPERS AND RESEARCH REPORTS

- Term Report on Statistical Analysis of "Crime Rates in Pakistan"
- Project Report on Training and Compensation Issues in "GlaxoSmithKline (GSK) Pakistan Ltd."
- Term Report on Financial Statement Analysis of "Packages(Pvt) Limited" and "Cherat Papersack (Pvt)Limited"
- Term Report on Research Project of "Switching of Cellular Service Users"
- Project Report on Career Development in "Pakistan International Airlines" and "Pak Arab Refinery Ltd. (PARCO)"



Name: **M. Shakeel Awan**
 Father's Name: Malik m. Younus awan
 Postal Address: Sahar English School Behind Sial Hotel Near Eid Gah Khanewal Road Multan
 Contact Number: 03216325192
 Career Objective: To work in a challenging environment that provides me an opportunity to express my skills and abilities in targeting the organizational as well as personal goals.
 Area of specialization: Finance

ACADEMIC RECORDS EXAMINATION

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, BZU	71%
Graduation	2005	Central Degree College Multan	64%
Intermediate	2003	Government College Multan	57%
Matriculation	2001	Nishat High School Multan	76%

E-mail: shakeel_awan053@yahoo.com
 Internship: Islamabad Stock Exchange (Guarantee) Limited

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Won Several Debating Contests at School, college level
- Interpersonal Skills—Presentation, Team work and Leadership skills

TERM PAPERS AND RESEARCH REPORTS

- A project on “Marketing strategies” in Colony Textile Mill
- A project on “Training & Development Issues” of employees in Glaxosmithkline (GSK) Pakistan Ltd.
- “Financial Analysis” of the Glaxosmithkline (GSK) Pakistan Ltd.
- A project of “Statistical Analysis” on Death Rates in Pakistan.
- Financial comparison of “Honda Atlas Cars “ & Toyota Cars
- A project on management of “Chen One Tower”
- A project of “Human Resource Management” in PIA.
- Operational analysis of “Pepsi Co”



Name: **Fahd Anwar Malik**
 Father's Name: M. Anwar
 Postal Address: Fahd Malik c/o Abbasi House Jinnah Town Multan
 Contact Number: 0321-6307275
 Career Objective: To get an answer to the mysteries of life
 Area of specialization: Marketing

ACADEMIC RECORDS EXAMINATION

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	66%
Graduation	2005	B.Z.U Multan	61%
Intermediate	2003	BISE	60%
Matriculation	2000	BISE	65%

E-mail: franttic@hotmail.com

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Heavy Metal, Literature, Guitar Playing, Critique and Article Writing.

TERM PAPERS AND RESEARCH REPORTS

- Marketing Report on Suzuki Alto.
- Analysis Of Crisis in Textile Sector Of Pakistan.
- Comparison of Retailing Strategy of- * Two Major Retail Stores of Multan.
- Analysis Of Operations Management Of Three Star Hoseiry.
- Analysis Of Promotinal Mix of Pepsi Cola Pakistan Ltd.
- Study On Marketing Plan Used by Engro Urea.
- Comparison Of Orgnizational Culture Of Reckitt Benckiser, National Bank and Bahuddin Zakariya University.



Name: **Danish Ali Raza**
 Father's Name: Mohammad Rafique
 Postal Address: House #297, Chowk Noon Masjid Colony NO.1, Khanewal
 Contact Number: 0333-6234855, 065-2558297
 Career Objective: To make effective use of my knowledge and capabilities.
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	BZU Multan	60%
Graduation	2005	BZU Multan	62%
Intermediate	2003	Govt islamia Degree College Khanewal	48%
Matriculation	2001	Govt model High School Khanewal	72%

E-mail: danishaliraza@gmail.com
 Internship: Allied Bank LTD (Sheikhupura)

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Managing the event of Surf excel games masti.
- Certificate of enhancing the quality and productivity through interview and presentation skills

TERM PAPERS AND RESEARCH REPORTS

- SWOT analysis of Marketing report on Ufone.
- Term report of HRM on Uniliver.
- Financial Analysis of Atlas Honda.
- Term report of management on Uniliver.
- Term report of Promotion management on Surf Excel.
- Term report of Operation Management on sitara Textile Mills LTD.

Name: **Abeera Najam**
 Father's Name: Malik Najam Ullah
 Postal Address: 16-B Sabzazar colony , Bosan road ,Multan
 Contact Number: 0301-8631973
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	BZU, Multan.	61%
Graduation	2005	Govt college for women	59%
Intermediate	2003	Govt college for women	65%
Matriculation	2001	Beacon house school system	78%



Name: **Omair Hassan**
 Father's Name: Muhammad Sibtain
 Postal Address: 7-A writers colony masoom shah road Multan
 Contact Number: 061-6562525, 0321-7322686
 Career Objective: To serve multi national firm with sincerity and acquire latest skills
 Area of specialization: Finance

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	institute of Management Sciences (BZU)	66%
Graduation	2005	Govt college Multan	67%
Intermediate	2002	Govt college of science Multan	64%
Matriculation	2000	Govt comprehensive school Multan	68%

E-mail: omair_somro@yahoo.com
 Internship: National bank of Pakistan

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Spss
- Playing badminton
- Watching current affairs programs

TERM PAPERS AND RESEARCH REPORTS

- Financial analysis of packages private limited year 2004-2006
- Financial analysis of cherat papersack limited year 2004-2006
- Operation management report on the
- HRM project report of bank Alfalah limited
- Marketing report on u fone



Name: **Muhammad Basit Khan Khakwani**
 Father's Name: Muhammad Zubair Khan Khakwani
 Postal Address: 5-Suraj Miani Road Chunghi No-1 Behind Distt Jail Multan
 Contact Number: 03336193829
 Career Objective: To excel in a growing & dynamic organization which has to offer circumstances where I have to implement my abilities & skills to become a part of successful team.
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University Multan	64%
Graduation	2005	Government College Multan	65%
Intermediate	2003	Government College Multan	66%
Matriculation	1999	Lasalle Higher Secondary School Multan	67%

E-mail: basitkhan_20@hotmail.com, basitkhakwani_20@yahoo.com
 Internship: Shamim & Company Ltd. (Pepsi Cola)

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Won speeches competitions on school level And participate in different skits.
- Planning, Forecasting, Analysis, MS Word, MS Excel, MS Power Point, SPSS
- Presentation Skills
- I am much interested in playing cricket. I remained in the cricket team at school level. I am also a good player of table tennis and badminton.

TERM PAPERS AND RESEARCH REPORTS

- Term report of Marketing on "Telenor"
- Human resource aspects of "Pepsi"
- Business Research Report on "Warid Telecom"
- Retailing report on "Chen-One/Prince Departmental Store"
- Term report of Management on "Unilever"
- Financial Analysis of Mahmood Textile Mills
- Promotional campaign of "Surf Excel"
- Operation Management report on "Pepsi"



Name: **Nauman Kamran**
 Father's Name: Nisar Ali Kamran
 Postal Address: 20-G Usman abad Colony Bosan Road Multan
 Contact Number: 0300-7342704
 Career Objective: To use my skills and potential to assist an organization in achieving its goals which seeks long term career with optimum growth.
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University Multan	65%
Graduation	2005	Bahauddin Zakariya University Multan	62%
Intermediate	2003	Government College Multan	51%
Matriculation	2000	Federal Board Islamabad	71%

E-mail: nauman_kamran@hotmail.com
 Internship: Mitchell's Fruit Farms Limited

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Worked as a team leader in projects during internship in Mitchell's
- Expert user of MS OFFICE

TERM PAPERS AND RESEARCH REPORTS

- HRM-Project on employee reward system in Alfalah Bank and Prime Bank
- Marketing Management-Marketing Strategies of Gillette Company
- Promotion Management-Promotional strategies used by Aquafina in Pakistan
- Financial Management-Financial analysis of Maqbool Textile Mill.



Name: **Nouman Sajjad Siddiqui**
 Father's Name: Muhammad Sajjad Siddiqui
 Postal Address: New Shalimar Colony Nawab Shaukat Ali Street Bosan Road Multan
 Contact Number: 061-6752096, 0322-6137315
 Career Objective: To excel in the field of Marketing in an organization that allows application of skills and knowledge acquired through experience and education, with the opportunity for professional growth.
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University Multan	63%
Graduation	2005	Govt College Multan	66%
Intermediate	2003	Govt College Multan	56%
Matriculation	2001	La Salle H/S school Multan	74%

E-mail: nouman_sajjad@hotmail.com

Internship: Wateen Telecom (Pvt.) Ltd.

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Possess good inter-personal, leadership and analytical skills.
- Ability to take initiatives and accept challenges.
- Self motivated, Enthusiastic and a team player.
- Strong command on MS- office, SPSS.
- Organized an internal Wateen seminar.
- Organized and branded the Bank of Punjab signing ceremony with Wateen.
- Organized and branded the Wateen sponsored Nadia Mistry Fashion Show.

TERM PAPERS AND RESEARCH REPORTS

- Analysis of Fresh Milk Vs Packed Milk.
- Report on Marketing Strategies of Suzuki Balleno.
- Report on Retail Management of Selection Bakers.
- Financial Analysis of Allawasaya Textile & Finishing Mills Limited Multan.
- Project on Human Resource of Mobilink & Warid Telecom.
- Research on real estate in Pakistan.
- Research report comparison of India & Pakistan economy.
- Report on operations of PEL.
- Research Report on the Promotional Strategies of Proctor & Gamble for Safeguard Soap.



Name: **Faraz Abdul Rahim**
 Father's Name: Abdul Rahim Ghuncha
 Postal Address: "Rahim Manzil" House # 2234/1-7, Mummtazabad Colony, Multan
 Contact Number: 061-6528009, 0300-6349723
 Career Objective: To explore the business environment while remaining in the leading organization with passion and dignity.
 Area of specialization: Finance

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	69%
Graduation	2005	Central College Multan.	70%
Intermediate	2003	Govt. College, Bosan Road Multan	65%
Matriculation	2001	Noukhez Public High School, Multan.	80%

E-mail: frazrahim@yahoo.com

Internship: Bank Alfalah Ltd.

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Award Certificate from NATIONAL PRODUCTIVITY ORGANIZATION on attending one-day training programme.
- Permanent team member of BRITISH COUNCIL, MULTAN.
- I have aptitude and attitude to strive in any environment.
- I have the ability to work under pressure and deal with challenges.

TERM PAPERS AND RESEARCH REPORTS

- Marketing Management in IC Ltd.
- HR Functions in Bank Alfalah Ltd.
- Financial Analysis of Pioneer Cement Ltd. VS Fuji Cement Ltd.
- Operation Management in Mehmood Textile Ltd.
- Issue of Urbanization In Pakistan.
- Ratio Analysis of Ahmad Hassan Textile Ltd.



Name: Shafeeq Ahmad Anjum
Father's Name: Rafeeq Ahmad Anjum
Postal Address: House No. 855/151/1, Street No. 4, New Naqshband Colony, LMQ Road, Multan.
Contact Number: 0300 – 7185943
Career Objective: To become a marketing manager of a multinational company that requires skills concerning shifts in customer's behaviour and enhancing product life cycle.
Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION

MBA
 Graduation
 Intermediate
 Matriculation

YEAR INSTITUTION

YEAR	INSTITUTION	%AGE
2007	IMS, Bahauddin Zakariya university Multan	50%
2003	FACS College of Computer Science	62%
2000	Govt. College Bosan Road, Multan	57%
1997	Govt. Pilot Secondary School, Multan	84%

E-mail: shafique.ahmed.anjum@gmail.com

TERM PAPERS AND RESEARCH REPORTS

- Marketing Report on ICI.
- Research Report on Mountain Dew.
- Team Work on an imaginary Resort named "Breeze Rezort".

Name: Abdul Manan Abbas
Father's Name: Akhtar Abbas
Postal Address: 45 Askaria Colony Sher Shah Road Multan Cantt
Contact Number: 061-6539460
Career Objective: To win an Olympic Gold Medal.
Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION

MBA
 Graduation
 Intermediate
 Matriculation

YEAR INSTITUTION

YEAR	INSTITUTION	%AGE
2007	IMS, Bahauddin Zakariya University Multan	77%
2003	Curtin University of Technology, Australia.	72%
1999	Govt College Bosan Road Multan	67%
1997	Army Public School Multan	80%

E-mail: manan34@yahoo.com

Internship: Ufone Pakistan

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Champion of Tennis and Squash for 2 straight years in University.
- President Logistics (2006) and coordination secretary (2007) for Executive Club.
- Best Student for year 1998 (Graduation, Curtin University Australia)

TERM PAPERS AND RESEARCH REPORTS

- Business Research on Efficiency of Sultan Sons Departmental store.
- Financial Analysis of Pakistan Tobacco Company.
- Rewards System of National Bank and Bank Al-Falah.
- Marketing Strategy of Pizza Hut.
- A study of Marketing Campaign of Nestle Pure Life
- A study of Migration from Rural to Urban Areas in Pakistan
- A statistical study of inequality of Pakistan.



Name: **Ahmad Imran Khan**
 Father's Name: Imran Hafeez Khan
 Postal Address: 2-A Gulgusht Colony Multan
 Contact Number: 0321-4611479
 Career Objective: To work in an organization that provides an opportunity to contribute my skills and abilities in accomplishing the organizational as well as personal goals.

Area of specialization: Finance

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University Multan	66%
Graduation	2005	Punjab College Of Commerece	60%
Intermediate	2003	Government College Multan	61%
Matriculation	2000	Multan Public School	61%

E-mail: ahmad_imran_khan@yahoo.com
 Internship: Coca-Cola Beverages Pakistan Limited

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Strong Communication Skills
- Microsoft Office, General Computer Applications skills
- Ability to lead and work with Team
- Analytical and Decision Making Skills

TERM PAPERS AND RESEARCH REPORTS

- Term Report of Marketing Strategies of "Walls."
- Financial Analysis of "Nestle Pak".
- Poverty Alleviation in Pakistan
- Comparison Of Honda and Toyota Financial condition
- HR Issues at "Bank Alfalah"
- Term Report on Operations of "BATA"
- Business Research on "Factors Effecting Honda Bikes"
- Comparison between Indo-Pak Economy



Name: **Jam Muhammad Awais Mustafa**
 Father's Name: Jam Ghulam Mustafa
 Postal Address: House#76 Street#8 X-Block Peoples Colony Vehari
 Contact Number: 0333-6274149
 Career Objective: To work in a dynamic organization that provides an opportunity to contribute my skills and abilities in accomplishing the organizational as well as personal goals.

Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University Multan	71%
Graduation	2003	BZU Multan	71%
Intermediate	2001	BISE Multan	57%
Matriculation	1997	BISE Multan	83%

E-mail: awais_mustafa2003@yahoo.com
 Internship: Pakistan Blind Cricket Council

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Played professional football
- Captained university football team and won inter collegiate champion ship for two consecutive years 2005 and 2006
- Won many debate and quiz competitions at school and college level
- Keen interest in world economics and international politics
- Strong analytical and dcesion making skills
- Ability to lead and work with team and have ability to work under pressure
- Strong communication and interpersonal skills
- Expert in MS Office and general computer applications

TERM PAPERS AND RESEARCH REPORTS

- Term report on marketing strategy of "Colgate Palmolive"
- Operations of "Pepsi Co"
- Retailing trends in Pakistan
- Factors affecting the demand of "Honda Motorcycles"
- HR issues at "Bank Alfallah"
- Poverty alleviation in Pakistan
- Promotional compaign of "Aqua Fina"



Name: **Muhammad Haroon**
Father's Name: Malik Muhammad Afzal
Postal Address: 1358 ward 23 Quaid-E- Azam road new north Gulgusht Colony Multan
Contact Number: 0345-7277859, 0321-6321062
Career Objective: To work in a dynamic organization that provides me an opportunity to contribute my skills and abilities in accomplishing the organizational as well as personal goals.
Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University Multan	66%
Graduation	2005	Bahauddin Zakariya University multan	55%
Intermediate	2002	Government college Bosan road Multan	54%
Matriculation	1999	Lasalle Higher Secondary School Mutlan	74%

E-mail: imsharoon@gmail.com
 Internship: Warid telecom Private Limited Lahore

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- 2-Year Table Tennis Champion
- Silver medal in all Pakistan inter board Basket ball championship 2001
- Coach of Girls Table tennis team 2007 Bahauddin Zakariya University Multan
- Manager Multan district under 17 table tennis team for two years.
- Official umpire of all Pakistan inter board table tennis girls championship 2005.
- President Sports Committee of Executive Club Institute of Management Sciences

TERM PAPERS AND RESEARCH REPORTS

- A project on compensation and rewards of Bank Alfalah and National Bank.
- A project on "Marketing Strategies" Rehman polytex ltd. Gujranwala.
- A project on "promotional plan" on Telenor telecom.
- A project operations of Pepsi Shamim and CO limited.



Name: **Mohammad Ali**
Father's Name: Dr. Abdul Ali
Postal Address: 5-A Al-Mustafa House Wahdat Road Muslim Town more, Lahore.
Contact Number: 0334-5034031, 0344-5107889
Career Objective: To make effective use of my knowledge and capabilities.
Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University Multan	61%
Graduation (B.com)	2005	Punjab University Lahore	70%
Intermediate (FSC)	2003	FBISE Islamabad	63%
Matriculation	2001	FBISE Islamabad	68%

E-mail: ali_merical4u07@yahoo.com
 Internship: IUCN Gilgit.

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Comparing and debates
- Net surfing and computer skills.

TERM PAPERS AND RESEARCH REPORTS

- Research Report on compression between Economies of Pakistan VS India
- Term report of HRM on "Bank Alfalah"
- Term report of Promotion Management on "Toyota Motors"
- Financial Analysis of "High Noon Textile Mills Ltd."
- Term report of Operation Management on "Pepsi Cola".



Name: **Waqas Ghulam Nabi**
 Father's Name: Ghulam Nabi
 Postal Address: District MZD Post Office Ghari Dupatta AK
 Contact Number: 03015492106
 Career Objective: Want to explorer my Marketing abilities by working with an innovative and well reputed organization.
 Area of specialization: Marketing

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya university Multan	58%
Graduation	2004	Gomal University D.I Khan	68%
Intermediate	2001	Minhaj University Lahore	52%
Matriculation	1999	Govt High School Ghari Dupatta	43%

E-mail: waqasghulamnabi@yahoo.com

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Chief Coordinator of Gash Welfare Society
- Remained Caption of School and College Cricket Team
- Taken some Computer Courses like Office Program
- Have down Spoken Language Course IELTS

TERM PAPERS AND RESEARCH REPORTS

- Report on Comparative Analysis of Coke
- Report on Tools of Statistical Analysis
- Report on Scope of Holyday Inn in Pakistan
- Comparative Analysis of Coca Cola & NADRA
- Financial Analysis of Rafhan Maize (PVT) Ltd
- Promotional Plan for Telenor
- Report on Operations of Pepsi Cola
- Report on Corporate Culture of IMS



Name: **Waseem Abbas**
 Father's Name: Ghulam Abbas
 Postal Address: Opposite Abdullah Medical Centre Suriy Miani Road Multan
 Contact Number: 0321-6341679
 Career Objective: To be as a drive force to the leading and reputable organization at entry level position.
 Area of specialization:

ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University Multan	63%
Graduation	2005	Central Degree College Multan	60%
Intermediate	2002	BISE Multan	66%
Matriculation	1999	Govt. Rafah-e-Aam High School Multan	70%

E-mail: myfavourite12@gmail.com

Internship: National Bank of Pakistan, Distt. Court Branch Multan.

HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Command Over MS Office.
- C++, SPSS(Statistical package for social science).
- Reading Business and Scientific Magazines.

TERM PAPERS AND RESEARCH REPORTS

- Have done Financial Statements analysis of Habib Sugar Mills & Kohinoor Mills Ltd.
- Have done Financial Statement analysis of Reliance Weaving Mills Ltd
- Prepared report on "Selection and Compensation" of Unilever Pakistan
- Prepared Internship report on National Bank of Pakistan