



## COMMODITIES

**BULLION MARKET**  
1 oz \$683.50 (lunch) (£342.26)  
Close \$13.38 (+0.02)  
E346  
E85  
E354  
E665.50  
E186.28

Country	Rate
Australia	Aus \$ 225.19
Canada	Can \$ 2.09420
France	10.51171
Germany	10.51171
India	10.51171
Japan	10.51171
UK	10.51171
US	10.51171

**STUDENTS PROFILE**

# MBA (EXECUTIVE)

(2 Years MBA (Executive) After B.A./B.Sc./B.Com)





Name: **Shah Nawaz Murtaza Hashmi**  
 Father's Name: Gulam Murtaza Hashmi  
 Postal Address: P-662 Hashmi House Warriach Chowk Khiyaban Colony No. 2 Faisalabad.  
 Contact Number: 0300-6623679 & 041-8520856  
 Career Objective: To be at the top organizational level position in a company of international stature where strong conceptual, analytical and technical skills are required.  
 Area of specialization: Masters In Business Administration & Mechanical Engineering

#### ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2008	IMS, Bahauddin Zakariya University Multan	78%
Graduation	2002	University of Engineering & Technology Lahore.	82%
Intermediate	1997	Govt. College Faisalabad.	78.4%
Matriculation	1995	Divisional Public Scholl Faisalabad.	82%

E-mail: hashmee359@hotmail.com

Internship: Employed In Sui Northern Gas Pipelines Ltd.

#### HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

• Among the top ten in the Department of Mechanical Engineering, UET Lahore. • Got a number of merit scholarships. • Group leader in various projects and presentations. • Cricket, Reading, badminton

#### TERM PAPERS AND RESEARCH REPORTS

• Accounting System of Pak Arab Limited. • Human Resource Management System of Sui Northern Gas Pipelines Ltd. • History Trends of Kse 100 Index. • Decision Making In Sui Northern Gas Pipelines Ltd. • Applying for A Job - Resume & Application Writing. • Distribution System of Ali Akbar Enterprise. • Sui Northern Gas Pipelines Ltd. (10-05-2004 to date) *Engineer Compression Gr-II*. • Fauji Fertilizer Co. Ltd – Plant Site Goth Machhi (10-03-2003 To 10-03-2004) *Apprentice Engineer*.

Name: **Waqar Younis**  
 Father's Name: Muhammad Younis  
 Postal Address: 20 / a Mumtazabad, Multan.  
 Contact Number: 0300-8639182 , 061- 4232221 , 061- 6529779  
 Career Objective: To work with well reputed organization. Apply all of my knowledge & experiences. take that organization at the top of all so that everybody recognize me and my organization as the best.  
 Area of specialization: Management

#### ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2008	IMS, Bahauddin Zakariya University Multan	65%
Graduation	1991	UET, Lahore	80%
Intermediate	1984	Govt. College, Bosan Road , Multan	78%
Matriculation	1982	Lasalle High School, Multan	71%

E-mail: vicky4uonlyy@yahoo.com

Internship: 15 years experience in ptcl

#### HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

• Member of engineering council of Pakistan. • Good player of Cricket, Snooker, Squash. • Reading latest magazines of telecom and innovative researches. • Getting honorarium for last 6 years regarding achieving targets in PTCL. • Very good repute in managing any assignment given.

#### TERM PAPERS AND RESEARCH REPORTS

• Term report on bottled drinking water. • Term report on HRM system of PTCL. • Research paper on deep smart. • Term report on Bata.



Name:  
Father's Name:  
Postal Address:  
Contact Number:  
Career Objective:

**Dr. M. Naveed Rafiq**  
Dr. M. Rafiq Attique  
140, Willayat Abad Colony # 2, Vehari Road, Multan.  
0300-4006154, 0322-4006154 & 061-6527022  
To be at the top organizational level position in a company of international stature where strong conceptual, analytical and technical skills are required.  
Masters in Business Administration Doctorate in Philosophy(Agriculture Entomology)

Area of specialization:

**ACADEMIC RECORDS**

**EXAMINATION**

MBA  
Ph.D  
Master  
Graduation

**YEAR INSTITUTION**

2008 IMS Bahauddin Zakria University Multan.  
2005 University of Arid Agriculture, Rawalpindi  
2001 University of Arid Agriculture, Rawalpindi  
1999 University of Arid Agriculture, Rawalpindi

**%AGE**

75%  
75%  
71%  
75%

E-mail: nramay72@yahoo.com

**HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES**

- Honour of having 5 International Publications.
- HEC recognized supervisor for higher studies.
- Got a number of merit scholarships HEC during Graduation, Master and Ph.D.
- Chairman Aridian Blood Donor Society for consecutive 5 years.
- Among the top ten in the Department Agriculture Rawalpindi.
- Cricket, Reading, badminton.

**TERM PAPERS AND RESEARCH REPORTS**

- Accounting System of Pak Arab Limited.
- Human Resource Management System Ali Akbar Group Lahore.
- History Trends of Kse 100 Index.
- Decision Ali Akbar Group Lahore.
- Applying for A Job - Resume & Application Writing.
- Distribution System of Ali Akbar Group.
- Ali Akbar Group Lahore. (03-09-2004 to date)*Assistant Development Manager (Research & Development).*
- Pakistan Central Cotton Committee (03-07-2001 To 03-11-2001)*Scientific officer.*



Name:  
Father's Name:  
Postal Address:  
Contact Number:  
Career Objective:  
Area of specialization:

**Khawaja Abdul Haq**  
Khawaja Muhammad Iqbal  
5 – Officers Colony, near Eid Gah, Multan  
0333-6106889 and 111-181-181 Ext (108)  
Personal and organizational growth  
Finance, HRM

**ACADEMIC RECORDS**

**EXAMINATION**

MBA  
Graduation  
Intermediate

**YEAR INSTITUTION**

2008 IMS, Bahauddin Zakariya University, Multan  
2002 BZU, Multan  
2000 University of London

**%AGE**

75%  
58%  
69%

**HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES**

- Good English (American and British), Know how of Arabic.
- Web development and monitoring.
- Good writer (English and Urdu). Articles published in BBC Urdu.
- Interested in British Imperialism history especially in the US and South East Asia.
- Watch and play cricket.

**TERM PAPERS AND RESEARCH REPORTS**

- Customer Relationship Management.
- Management Information Systems (Case Study: Mahmood Textiles, Multan).
- Accounting Practices (Mahmood Power Generation Ltd).
- Agricultural credit and its relationship with production.
- Financial Analysis (Organization: Mahmood Textiles years 2005 and 2006).
- Market Research: Influence of packaging on consumer choices.
- Report on Managerial Accounting Practices.
- Report on KSE 100 index formulation, logic and working.
- Comparison between economies of India & Pakistan.
- HRM practices in Mahmood Group.



Name: **Muhammad Shahzad Ashraf**  
 Father's Name: Muhammad Ashraf  
 Postal Address: House No. 4 cheemah colony Jahania  
 Contact Number: 0322-6184583 0333-7650877  
 Career Objective: Having a job in a well established and growth oriented organization that offers its employees opportunities for professional and personal development and growth.  
 Area of specialization: Marketing & Finance

#### ACADEMIC RECORDS EXAMINATION

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	61%
<b>B.Pharmacy</b>	2003	BZU Multan	59%
Intermediate	1999	Multan board	77%
Matriculation	1997	Multan board	74%

E-mail: shez\_jhn@yahoo.com  
 Internship: GlaxoSmithKline Pharma Pakistan Limited

#### HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Certificate of honor ship from Govt college Jahania.
- Ms Office.
- Strong communication skills.
- Interpersonal skills.
- Task and Time oriented.

#### TERM PAPERS AND RESEARCH REPORTS

- Research report on Turnover of employees in GlaxoSmithKline".
- Distribution system of GlaxoSmithKline.
- HRM system of GlaxoSmithKline.
- Term report on Financial Analysis of GlaxoSmithKline.

Name: **Erum Iqbal**  
 Father's Name: Mian Ghulam Rasul  
 Postal Address: Chicago Metal works-8-C/1-Industrial Estate .Multan  
 Contact Number: 0300-6308764—061-6538476  
 Career Objective: To become name of excellence in every field.  
 Area of specialization: Accounting

#### ACADEMIC RECORDS EXAMINATION

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2008	IMS, Bahauddin Zakariya University, Multan	66%
Graduation	1992	PECHS Govt. College for Women, Karachi	65
Intermediate	1989	PECHS Govt college for Women, Karachi	70
Matriculation	1987	Spring Field School, Karachi	73

#### HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Strong Command on MS Office.
- Ability to work independent as well as team.
- Ability to take initiatives & accept challenges.
- Badminton Champion for 2 years-2003-2004 in Servo Club Multan.

#### TERM PAPERS AND RESEARCH REPORTS

- Impact of IMF and world bank on third world countries (Economic Analysis).
- Report on cost flow system of Chicago metal works (Managerial Accounting).
- E-recruitment trick & techniques (Human Resource Management).
- Supply Chain System of Lucky Cement (Distribution Management).
- Cost accounting systems.
- Survey question analysis on pasta industry in Pakistan.
- Ratio Analysis of Engro Eura. (Financial Management).



Name: **Muhammad Shahzad**  
 Father's Name: Manzoor ul Haq  
 Postal Address: H. No.61 ST.No.1 Block (V) New Multan Multan  
 Contact Number: 0614550840- 03028732241  
 Career Objective: To be a Director in Marketing & Sales  
 Area of specialization: Marketing & Sales

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	64%
Graduation	1992	Bahauddin Zakariya University Multan Pakistan	56%
Intermediate	1990	BISE, Multan	59%
Matriculation	1987	BISE, Multan	68%

E-mail: muhammad.s.shahzad@gsk.com, muhammad.s.shahzad@gmail.com

**HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES**

- 15 Years MNC's Sales experience ( 4 Years Managerial experience as Regional sales Manager).
- Gold Medalist in GSK, Multiple times Star Club Member, No. of Certificates holder from gsk.
- Lot of selling skills and management & leadership short courses.
- Participation in games e.g. Cricket & Bed Minton , Reading News Papers & Business Generals and watching Debates at TV Channels.



Name: **Hamid Ali**  
 Father's Name: Muhammad Yamin  
 Postal Address: House# 3704/63 Hassan Perwana Colony Multan  
 Contact Number: 0333-7617629  
 Career Objective: To be a effective Manager  
 Area of specialization: Marketing & Finance

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2008	IMS, BZU, Multan	72%
MCS	2001	BZU, Multan	64%
Graduation	1999	BZU, Multan	85%
Intermediate	1996	B.I.S.E Multan	52%
Matriculation	1994	B.I.S.E Multan	72%

E-mail: hamid9901@yahoo.com

Internship: Fazal Cloth Mills Multan

**HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES**

- 2nd Position in 3<sup>rd</sup> Semester of MBA.
- Interest in Marketing Subject.
- MCP Certified.
- JCP Certified.
- Interest in Field of Networking.
- Book Reading.

**TERM PAPERS AND RESEARCH REPORTS**

- Accounting System of Reliance Textile Mill Multan.
- Distribution System of Lucky Cement Pakistan.
- Human Resource Management of PTCL.
- Economic Environment of Pakistan.
- Sales and Marketing Plan of Shampoo.



Name: **Abdul Sattar**  
 Father's Name: Haider Ali  
 Postal Address: Haider Jewellers Rajana Road Pir Mahal T.T.Singh.  
 Contact Number: 00923457684627, 00923004288204  
 Career Objective: Looking Forward To A Bright Career Requiring Innovative Work And Maximizing My Capabilities With Future Prospects And Growth.  
 Area of specialization: Masters In Business Administration And Chemical Engineering

#### ACADEMIC RECORDS EXAMINATION

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2008	IMS, Bahauddin Zakariya University, Multan	67%
Graduation	2002	ICET Punjab University Lahore	78%
Intermediate	1997	333 G/B College Farid Abad	78%
Matriculation	1994	Govt.High School #2 Pir Mahal T.T.Singh	76%

E-mail: [abdulsattar107@yahoo.com](mailto:abdulsattar107@yahoo.com)  
 Internship: Pak Arab Fertilizers Company limited.

#### HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Among the top ten in the Department of Chemical Engineering, Punjab University Lahore.
- Got a number of merit scholarships.
- Group leader in various projects and presentations.
- Computer skills of MS-Word, Excel and Power point.
- Cricket, badminton.

#### TERM PAPERS AND RESEARCH REPORTS

- Accounting System Of Pak Arab Limited.
- Human Resource Management System Of SNGPL.
- History Trends Of KSE.
- Decision Making In SNGPL.
- Resume And Application Writing.
- Distribution System Of SNGPL.
- Process Design Report On Liquid- Liquid Extraction.
- Plant Design Report On Hydro Cracking Of Heavy Gas Oil.
- Working experience in Sui Northern Gas Pipelines Ltd. (25-07-2005 to date) as *Engineer Compression Gr-II*.
- Working Experience In Sitara Chemicals Industries Limited Faisalabad (13-01-2003 TO 21-07- 2005) as *Shift Engineer (Operation & Process) On DCS Plant*.



Name: **Raheel Azhar**  
 Father's Name: Azhar Javed  
 Postal Address: 39- Nashaman Colony Bosan Road Multan.  
 Contact Number: Cell No( 0321-6327129) Res. (061-6524344)  
 Career Objective: To be an entrepreneur and (hr) specialist  
 Area of specialization: Finance, Marketing.

#### ACADEMIC RECORDS EXAMINATION

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2008	IMS, BZU, Multan	70%
Graduation	2004	U.C.E & T, BZU, Multan.	74%
Intermediate	1998	Govt. College of Science Multan.	67%
Matriculation	1996	LaSalle High School Multan.	83%

E-mail: [enr\\_raheelazhar@yahoo.com](mailto:enr_raheelazhar@yahoo.com)

#### HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- 3<sup>rd</sup> Position in 2<sup>nd</sup> Semester of MBA Executive Program.
- Worked on a leading position as Assistant Manager Live Line Crew at 500KV Grid Station, NTDC Wapda.
- IELTS 6.5 bands.
- Registered Member of Pakistan Engineering Council.
- Body Building and watching WWE.

#### TERM PAPERS AND RESEARCH REPORTS

- Term Report on Financial Accounting of Mehmood Power Company Ltd. Muzaffargarh.
- Term Report on Ratio Analysis of Hamaz Pharmaceuticals Pvt. Ltd. Multan.
- Term Report on Distribution Network of Drug Exchange Pvt. Ltd. Multan with focus on Pfizer co.Ltd.
- Term Report on Human Resource Management in Mehmood Textiles Company Ltd. Multan.



Name: **Muhammad Safwan Khan**  
 Father's Name: Muhammad Asghar Khan  
 Postal Address: Al-Karam 30-D main road usman abad colony bosan road Multan  
 Contact Number: 0306-5818581  
 Career Objective: To work with a well reputed or organization to make best use of my skills and abilities in the field of sales and marketing.  
 Area of specialization: Finance

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	54%
Graduation	2004	BZU Multan	62%
Intermediate	2002	Multan board	50%
Matriculation	1998	Multan r board	64%

E-mail: asma\_zafar14@yahoo.com  
 Internship: National Bank of Pakistan Gole Bagh Branch. Multan  
 Meezan Bank Limited Vehari Road Branch. Multan

**HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES**

- Book reading.

**TERM PAPERS AND RESEARCH REPORTS**

- Research report on Turnover of employees.
- Distribution system of Bata.
- HRM system of GlaxoSmithKline.
- Term report on Financial Analysis.

Name: **Mohd. Shahid Mudassar**  
 Father's Name: Sakhawat Ali  
 Postal Address: Aziz Model Colony Near Old Dry Port Trust Bypass, Multan  
 Contact Number: 0300 7383026  
 Career Objective: To work in a dynamic organization that provides an opportunity in accomplishing the organizational as well as personal goals.  
 Area of specialization: Bi Major (Marketing and Finance)

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2008	IMS, Bahauddin Zakariya University, Multan	68 %
Graduation	2005	BZU, Multan	72 %
Intermediate	2001	BISE, Multan	50 %
Matriculation	1999	BISE, Multan	72 %

E-mail: mshahidmudassar@gmail.com , shahid.mudassar@hotmail.com

**HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES**

- Second position in BSC college exam.
- Third position in SSC.
- Organizer of Blood camp in University.
- Executive Member of Pakistan Hemophilia Welfare Society.
- Diverse interest in sports.

**TERM PAPERS AND RESEARCH REPORTS**

- Management Information System on Mehmood Textile Mills.
- Financial Statement and Ratio analysis of Crescent Steel and Applied Product.
- A Term report on "Accounting System" of Star Trading Company.
- A Research Report on "Market Share of Amrat" Cola.
- Human Resource Management at Pakistan Telecommunication Limited.



Name: **Muhammad Umair Saghir**  
 Father's Name: Saghir Ahmad Chaudhry  
 Postal Address: House No # 209-B Gulgasht Colony Multan  
 Contact Number: +(92) 300 963 2374  
 Career Objective: To be part of highly professional organization that relies on world class standards of Technology, Quality and Teamwork.  
 Area of specialization: Finance & Management

**ACADEMIC RECORDS****EXAMINATION**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2008	IMS, BZU, Multan	67%
Graduation	2002	University of Engineering & Technology, Taxila	86%
Intermediate	1999	BISE, Multan	81%
Matriculation	1996	BISE, Multan	85%

E-mail: engr.umair11@yahoo.com, engr.umair11@gmail.com

**HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES**

- Working as Assistant Divisional Engineer (maintenance) in PTCL.
- Supervise Punjab I.T Board project in 34 districts of Punjab.
- Running own Textile related business.
- Member of Pakistan Engineering Council (PEC).
- To play cricket and listen music.

**TERM PAPERS AND RESEARCH REPORTS**

- Develop ANS (Advance Network Solution) local directory website.
- Term Report on Accounting System of Bosan Town Multan.
- Research Report on Measuring Perceived Quality in Readymade Garments for Adults.
- Term report on Human Resources Management at Ali Akbar Group Pakistan.
- Term report on Distribution System of Unilever Pakistan.



Name: **Muhammad Aslam**  
 Father's Name: Bashir Ahmad  
 Postal Address: Chak No. 136/10-R Thatha Jahania  
 Contact Number: 0301-7475139  
 Career Objective: To work with a well reputed or organization to make best use of my skills and abilities in the field of sales and marketing.  
 Area of specialization: Finance

**ACADEMIC RECORDS****EXAMINATION**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	57%
Graduation	2003	BZU, Multan	64%
Intermediate	1996	Multan Board	69%
Matriculation	1994	Multan Board	82%

**HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES**

- Book reading.

**TERM PAPERS AND RESEARCH REPORTS**

- Research report on Turnover of employees.
- Distribution system of Bata.
- HRM system of GlaxoSmithKline.
- Term report on Financial Analysis.



Name: **Khursheed Aalam**  
 Father's Name: Rana Zulifqar Ali  
 Postal Address: 650-E Block, Shah Rukne Alam Colony, Multan  
 Contact Number: 0334-6091727  
 Career Objective: To work in a dynamic organization that provides an opportunity to contribute my skills and abilities in accomplishing the organizational as well as personal goals.  
 Area of specialization: Bi Majors (Marketing and Finance)

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	67%
Graduation	2005	BZU, Multan	68%
Intermediate	2000	BISE, Multan	60%
Matriculation	1997	BISE, Multan	60%

E-mail: alam2pk@hotmail.com

**HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES**

- Certified by "ExpertRating" an online computer skills Testing service.
- Organized a marketing campaign for JS enterprises.
- Traveled in all major cities of Pakistan.

**TERM PAPERS AND RESEARCH REPORTS**

- A term report on "Marketing Mix "of KFC.
- A Term Report on "Cross Functional Teams".
- A Term report on "Accounting System" of Star Trading Company.
- A Research Report on "Market Share of Amrat Cola".
- A Research Report on " Creating a new Distribution System".

Name: **Muhammad Abdullah**  
 Father's Name: Rana Faryad Hassan  
 Postal Address: Peoples Colony Faisalabad  
 Contact Number: 0333-6699059  
 Career Objective: To seek Career-Oriented and Challenge-Oriented job in an environment, which can utilize my knowledge and provide better learning opportunities.  
 Area of specialization: Finance

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	61%
Graduation	2004	Institute of Management Sciences. BZU Multan	61%
Intermediate	2001	Govt.College samundri.Dist Fsd	66%
Matriculation	1999	Govt High school samundri	66%

E-mail: mbabzu@gmail.com

Internship: Atlas Honda (Regional office Multan)

**HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES**

- Member of Executive Club at IMS.
- Captain of Cricket team of university.
- Quality control Member of Mess committee.
- Reading Novels, listening music, lo.



Name: **Sami Ullah**  
 Father's Name: Muhammad Shafi  
 Postal Address: Chak No 65 WB Tehsil Distic Vehari  
 Contact Number: 0302-7737699  
 Career Objective: To obtain a challenging position in a reputable and leading organisation offering a reasonable prospects for growth and career development.  
 Area of specialization: Marketing

#### ACADEMIC RECORDS

##### EXAMINATION

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2008	IMS, Bahauddin Zakariya University, Multan	60%
Graduation	2004	Govt. Degree College Vehari	67%
Intermediate	2002	Higher Secondary School KarmPur Vehari	63%
Matriculation	2000	Govt. High School Chak No 65 WB Vehari	59%

E-mail: samivehari@yahoo.com

Internship: Nestlé Pakistan Ltd.

#### HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- Reward From Allwasaya Textile Mills Ltd. Multan.
- Reward from Regional Manager of Mobilink Multan.

#### TERM PAPERS AND RESEARCH REPORTS

- Research on Advertisement and Brand Image.
- Research on Internal Accounting system of Textile Industry.
- Financial analysis Report of Gillette company.
- Research on Internal Accounting system of Textile Industry.
- Research of Strategic Management of Pepsi.

Name: **Muhammad Ismail**  
 Father's Name: Muhammad Naeem  
 Postal Address: House # 182-A, St # 68, F-10/3, Islamabad  
 Contact Number: 0300-7363599  
 Career Objective: To seek Career-Oriented and Challenge-Oriented job in an environment, which can utilize my knowledge and provide better learning opportunities.  
 Area of specialization: Marketing

#### ACADEMIC RECORDS

##### EXAMINATION

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	57%
BBA	2005	Institute of Management Sciences BZU Multan	63%
DBA	2001	Govt. College of Commerce, D.G. Khan	61%
Matriculation	1999	PAEC Inter Science College, D.G. Khan	71%

E-mail: Ism\_82@hotmail.com

Internship: United Nation Development Program

#### HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES

- 1<sup>st</sup> position in DBA Part 1.
- Table tennis & Badminton Champion of university.
- Mess Manager of Abu Bakar Hall.
- Reading Novels, Listening music, Swimming, Long drive.

#### TERM PAPERS AND RESEARCH REPORTS

- Research on SME (Power Looms) in Multan.
- Marketing Mgt. Report of Pakistan Tobacco Company.
- Distribution Channels and Inventory control system of KFC.
- Research on SME (Power Looms) in Multan.



Name: **Muhammad Razaq**  
 Father's Name: Muhammad Ishaq  
 Postal Address: Mohalla Sharif Pura St#23, Multan  
 Contact Number: 0322-8771722  
 Career Objective: My objective is to join an organization offering conducive learning environment and career development opportunities.  
 Area of specialization: Finance

**ACADEMIC RECORDS EXAMINATION**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	58%
MBA	2008	IMS, Bahauddin Zakariya University, Multan	62%
Graduation	2005	Central Degree College, Multan	49%
Intermediate	2003	Govt. Wallayat Hussian College, Multan.	46%
Matriculation	1998	Govt. Islamia High School, Aam Khas Bagh, Multan	50%

E-mail: [www.m.razaq\\_53@yahoo.com](mailto:www.m.razaq_53@yahoo.com)

**HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES**

- Attend one day workshop conducted by National productivity organization on communication skills.
- Having a flexible behavior as per needed by situations.
- Proficient in basic computer application of business.

**TERM PAPERS AND RESEARCH REPORTS**

- Financial Analysis on Fauji Fertilizer Company Ltd.
- Research report on GSK.
- HRM report on Mobilink.
- Channel distribution report on Allawasaiya textile Mills (Pvt) Ltd.



Name: **Ifraz Ahmad Khan**  
 Father's Name: Sarfaraz Khan  
 Postal Address: Village & P/O Kotli Bala Teh. & Distt. Mansehra  
 Contact Number: 0300-5615964  
 Career Objective: To seek Career-Oriented and Challenge-Oriented job in an environment, this can utilize my knowledge and provide better learning opportunities.  
 Area of specialization: Major in Finance/Marketing

**ACADEMIC RECORDS EXAMINATION**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	58%
MBA	2007	IMS, Bahauddin Zakariya University, Multan	62%
Graduation	2005	Govt. Post Graduate College Mandian Abbottabad	67%
Intermediate	2003	Govt. Post Graduate College Mandian Abbottabad	50%
Matriculation	2001	Army Public School & College, Shinkiari, Mansehra	63%

E-mail: [khan\\_2065@hotmail.com](mailto:khan_2065@hotmail.com)

Internship: Nestlé Pakistan Ltd.

**HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES**

- Reward From Airport manager Multan.
- Reward from Regional Manager of Mobilink Multan

**TERM PAPERS AND RESEARCH REPORTS**

- Research on Advertisement and Brand Image.
- Research on Internal Accounting system of Textile Industry.
- Financial analysis Report of Gillette company.
- Marketing Report of Pakistan Tobacco Company.



Name: **Adeel Iqbal**  
 Father's Name: Muhammad Iqbal  
 Postal Address: House # 1396, Imam Din Street O/S Lohari Gate Multan  
 Contact Number: 0300-7315557  
 Career Objective: To become a successful executive.  
 Area of specialization: Marketing & Finance

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	B.Z.U Multan	69%
Graduation	2004	AIOU Islamabad	72%
Intermediate	2000	BISE Multan	59%
Matriculation	1998	BISE Multan	75%

E-mail: adeel.iqbal@hotmail.com

**HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES**

- Attended one day workshop conducted by National productivity organization on communication skills.
- MS Excel, MS Access, MS PowerPoint, MS Word.
- Oracle, SQL Server.
- VC++, VB, VB.Net.
- C/C++, Java.

**TERM PAPERS AND RESEARCH REPORTS**

- Financial Analysis on Fauji Fertilizer Company Ltd.
- Accounting System of Allied Bank Limited.
- Distribution System of GSK.
- Financial Analysis of Mahmood Textile Mills Multan.
- Cost Accounting of Mian Textile Mills Lahore.
- Comparison Of Economies "US vs China".
- WTO, NAFTA, EU, UN Agenda, Drawbacks & SWOT Analysis.
- Future Contracts Regulations by SECP.

Name: **Majid Lateef**  
 Father's Name: Lateef Ahmad  
 Postal Address: 171/I Shah Rukn-e-Alam Colony, Multan.  
 Contact Number: +92-333-7618121  
 Career Objective: To peruse career and explore the knowledge in the field of marketing.  
 Area of specialization: Marketing & Finance (Bi Majors)

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, BZU, Multan.	69%
B.Sc.	2005	Bahauddin Zakariya University, Multan.	66%
I.C.S.	2002	Govt. College of Science, Multan.	61%
Matriculation	2000	Govt. Iqbal Secondary School, Multan.	74%

E-mail: majid.latif@mystery.pk, majidonweb@gmail.com

Internship: Nestlé Pakistan Limited (Kabirwala Factory).

**HONOURS AND AWARDS/ SKILLS/ EXTRA CURRICULAR ACTIVITIES**

- Effectively work in group & team.
- Good communication skills
- Proficient in MS Office
- Reading Journals and Newspapers
- Net surfing

**TERM PAPERS AND RESEARCH REPORTS**

- A report on PESTEL framework analysis of dairy industry of Pakistan in course of Managerial Policy
- A research report on Consumer perception towards usages of credit cards
- Analysis of Physical distribution System of Bata Pakistan Limited
- A report on Accounting System of Chicago Metal works
- A report on Corporate Social Responsibility of FedEx.
- Financial Analysis of Nestlé Pakistan Limited
- Study the HRM of PTCL