

# **PROFILES**

## **MBA (Executive)**

STUDENTS





**PERSONAL DATA**

**Roll #** ME – 05 - 03  
**Name:** Khurram Jamil  
**Father's Name:** Jamil Ahmad Siddiqui  
**Postal Address:** House No. 2, Jalil Abad Colony, Multan.  
**Contact:** Cell: 03007317867, Residence: 061-4543648  
**Career Objective:** To be Human Resource Specialist and Marketer  
**Area of Specialization:** Marketing and Finance

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan.	73
Graduation	1999	Bahauddin Zakariya University, Multan.	83
Intermediate	1996	BISE Multan	50
Matriculation	1994	BISE Multan	73

E-mail: khurram\_zakariyan@yahoo.com

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Computer Programming Skills in VB 6.0 ASP JSP
- District Snooker Champion in 2002
- District Debate Gold Medalist
- Second position in bachelors

**TERM PAPERS AND RESEARCH REPORTS**

- Developed a Marketing Research in Honda Multan
- Launching a Web Site for Auction and Bidding Purposes
- Term Report on RIBBA in Islamic Banking
- Term Report on WTO
- Economic Report on THURR SEHRAA
- Report on GATT in International Scenario
- Term Report on FUTURE Contracts in KSE
- Term Report on Human Skills in Marketing

**PERSONAL DATA**

**Roll #** ME - 05 - 05  
**Name:** Muhammad Rehan Ahmed  
**Father's Name:** Muhammad Ahmed Khan (Late)  
**Postal Address:** BOC Pakistan Limited, Adjacent Pak Arab Fertilizer Khanewal Road, Multan  
**Contact:** Cell: 0300-2264893, Residence: 021-4933271  
**Career Objective:** Management Executive  
**Area of Specialization:** Marketing and Finance

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2006	IMS, Bahauddin Zakariya University, Multan.	75
Masters (Major Petrochemicals)	2001	Depart. of Applied Chemistry and Chemical Technology, University of Karachi.	73
Graduation (Hon) Chemical Technology	2000	Depart. Of Applied Chemistry and Chemical Technology, University of Karachi.	67
Intermediate	1997	Government Dehli College, Karachi.	63
Matriculation	1995	Happy Home Secondary School, Karachi	70

E-mail: rehanjees@hotmail.com

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Selected as a candidate for **Quality Assurance training** at TIG Thailand.
- Representing BOC Pakistan Limited as a **QA Officer** for CO2 Business in BOC Group.
- Selected as a candidate for the training of ISO courses for **Internal Auditor** which includes

District Debate Gold Medalist  
 ISO 9001:2000 (Quality System)  
 ISO 14001:2004 (Environment)  
 OHSAS 18001:1999 (Safety)  
 ISO 17025:1999 (Lab Accreditation)  
 ISO 22000:2005 (HACCP)

### PERSONAL DATA

**Roll #** ME – 05 - 06  
**Name:** Aqeel Nawaz Siddiqui  
**Father's Name:** Haq Nawaz Siddiqui  
**Postal Address:** Gulistan-e-Aqeel, Near Mahmud Clinic, Suraj Miani, Multan.  
**Contact:** Cell: 0300-9630562  
**Career Objective:** To Proceed Further in the Field Of Finance  
**Area of Specialization:** Finance

### ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan.	
Graduation	1993	Government College, Multan	63
Intermediate	1991	Government College, Multan	57
Matriculation	1988	Government Pilot Secondary School	70

E-mail: aqeelnawaz\_s@hotmail.com

Internship:

### HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES

- Appeared in CSS in 1999 and allocated in Pakistan Audit and Accounts Service. presently working in Collectorate of Customs and Sales tax Multan as Chief Accounts Officer

### PERSONAL DATA

**Roll #** ME – 05 - 09  
**Name:** Ali Asghar Rao  
**Father's Name:** Shamim Asghar Rao  
**Postal Address:** 63-Khan village, New north Gulgasht Colony, Multan.  
**Contact:** Cell: 0322-8992489, 0301-7456821  
**Career Objective:** Looking for challenging career, where there is scope for demonstration, always on a look out for a positive and bigger outlook. Rigorous thinking and boundless curiosity sets levels and standards that exceed expectations, Have fun attitude is everything, Bottom line rises with the Organization, A Learner for Life.  
**Area of Specialization:** Executive

### ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	71
Graduation	2004	Bahauddin Zakariya University, Multan	67
Intermediate	2001	Government Collage, Multan	52
Matriculation	1999	Multan Gems school, Multan	57

E-mail: aliasghar28@hotmail.com

Internship: 8- weeks training in United bank limited, Corporate Center Abdali Road, Multan.

### HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES

- Strong Command On MS-Office.
- Ability to Work Independent and as well as a Team.
- Fluent in English and Urdu.
- Playing badminton, Watching Cricket, Reading books

### TERM PAPERS AND RESEARCH REPORTS

- Role of Information Technology in Strategic Planning (Principle of Management)
- Impact of IMF and World bank on third world countries (Economic Analysis)
- Why Banks are adopting KIBOR plus interest rate in leasing (Financial Management)
- New Product development marketing strategies (Marketing Management)
- Openness and Theory of institution strength (Economic Environment)
- Employee Retention and its factor (Business research Method)
- Report on cost flow system of Khawaja tanneries (Managerial Accounting)
- Hypothetically Sale purchase of shares in Karachi Stock Exchange (Investment management)
- Studied the Distribution system of Shamim and Company franchise to Pepsi cola internationals in Multan (Distribution management)
- Studied business environment in European union and Presented the strategies to enter in European market (International business)
- E-Recruitment trick and techniques (Human Resource Management)

**PERSONAL DATA**

**Roll #** ME – 05 - 10  
**Name:** Muhammad Umair Khalid  
**Father's Name:** Muhammad Khalid Hayat  
**Postal Address:** Sadiq Town 9/D, Rahim Yar Khan.  
**Contact:** Residence:068-5883914, Cell: 0321-6707029  
**Career Objective:** Want to start career in sales and marketing and excel in same field  
**Area of Specialization:** Marketing

**ACADEMIC RECORDS****EXAMINATION**

MBA  
 Graduation  
 Intermediate  
 Matriculation

**YEAR INSTITUTION**

YEAR	INSTITUTION	%AGE
2006	IMS, Bahauddin Zakariya University, Multan	75
2004	Punjab University, Lahore	67
2001	Khawaja Fareed Government College, Rahim Yar Khan	51
1999	Army Public School, Rahim Yar Khan	77

E-mail: umairbzu@yahoo.com

Internship: Askari Commercial Bank Limited (Head Office)

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Member Of Drama Society In Punjab College Of Commerce
- Reading Newspaper And Meeting Friends
- Swimming And Cricket

**TERM PAPERS AND RESEARCH REPORTS**

- New Product Proposal "Biodiesel Car"
- Distribution Network Of "Lucky Cement"
- Proposal Of Foreign Education Consultancy Firm And Advertising Campaign
- Information Technology And World Trade Organization
- WTO And Pakistan

**PERSONAL DATA**

**Roll #** ME – 05 - 11  
**Name:** Attiq-ur-Rehman  
**Father's Name:** Taj Muhammad  
**Postal Address:** House No. 748, Street Ariya Samaj Shahre-e- Rashid, Double Phatak, Multan  
**Contact:** Cell:0300-7301544, 0333-6106561  
**Career Objective:** To become a member of a dedicated organization, where my talents will be used to they're fullest. My goal will be to direct efforts towards the development and growth of a dedicated organization.  
**Area of Specialization:** Marketing and Management.

**ACADEMIC RECORDS****EXAMINATION**

MBA  
 MBA  
 MCS  
 Graduation  
 DIT  
 Intermediate  
 Matriculation

**YEAR INSTITUTION**

YEAR	INSTITUTION	%AGE
2006	IMS, Bahauddin Zakariya University, Multan	75
2007	IMS, Bahauddin Zakariya University, Multan	60
2003	Al- Khair University, AJK.	74
2000	Bahauddin Zakariya University, Multan	71
1998	Haq Institute of Computer Science, Multan	78
1996	Government Science Collage, Multan	46
1993	Government Pilot Secondary School, Multan	69

E-mail: search\_4best@yahoo.com, attiqrehman11@hotmail.com.

Current Job: Universal Business System Pvt. Ltd. As Asst. Marketing Manager in Multan Region.

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Strong Command On MS-Office.
- Ability to Work Independent and as well as a Team.
- Language Skill in English and Urdu.
- Playing Cricket, Watching Cricket, Reading books and Listening to Music.

**TERM PAPERS AND RESEARCH REPORTS**

- Marketing Management: New product development strategies
- Economics Analysis: Foreign Direct Investment In Pakistan
- Financial Management: Ratio Analysis of Reliance Weaving Mill.
- Distribution Management: Supply chain system of Nestle Milk Pak Ltd. ,Multan
- Business Research Method: Deawoo is the thresat of PIA.



**PERSONAL DATA**

**Roll #** ME – 05 - 12  
**Name:** Faisal Inam  
**Father’s Name:** Sh. Inam-ul-Haq  
**Postal Address:** House No.110/ A,Sultanabad Colony,Multan.  
**Contact:** Residence: 061-6224474, Cell: 0345-7211797  
**Career Objective:** To work as a Policy maker in an organization  
**Area of Specialization:** Finance, Marketing

**ACADEMIC RECORDS**

**EXAMINATION**

MBA  
 Graduation  
 Intermediate  
 Matriculation

**YEAR INSTITUTION**

YEAR	INSTITUTION	%AGE
2006	IMS, Bahuaddin Zakariya University, Multan	3.2 CGPA
2001	Bahauddin Zakariya University, Multan	3.01 CGPA
1998	Government College, Multan	71
1996	Zakariya Public School,Multan	80

E-mail: faisal\_inam@hotmail.com

Internship: Exempted.

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Attended a one day workshop on “Human Resource Practices of multinational organizations.”



**PERSONAL DATA**

**Roll #** ME - 05- 13  
**Name:** Jawad Hussain  
**Father’s Name:** Abdul Hameed Shah  
**Postal Address:** Sabahat Street Neel Kot, Bosan Road, Multan  
**Contact:** Residence: 061-6520947, Cell: 0304-6158800  
**Career Objective:** To become a part of Multinational sector  
**Area of Specialization:** Marketing and FINANCE

**ACADEMIC RECORDS**

**EXAMINATION**

MBA  
 Graduation  
 Intermediate  
 Matriculation

**YEAR INSTITUTION**

YEAR	INSTITUTION	%AGE
2007	IMS, Bahauddin Zakariya University,Multan	67
2004	Bahauddin Zakariya University, Multan	63
2002	Government Science College, Multan	57
2000	Nishat High School, Multan.	67

E-mail: shah4u007@hotmail.com

Internship: 6 – Weeks Internship In Pak Arab Fertilizer Private Ltd. Multan.

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Possess good inter-personal, leadership and analytical skills
- Ability to take initiatives and accept challenges
- Self-motivated, enthusiastic and a team player

**TERM PAPERS AND RESEARCH REPORTS**

- Marketing Report Of New Product Development.
- Term Paper On Distribution Network Of Pak Arab Fertilizer

**PERSONAL DATA**

**Roll #** ME – 05 - 17  
**Name:** Muhammad Ali  
**Father's Name:** Ghazanfar Ali  
**Postal Address:** CB-126,Garden Town, Multan Cantt.  
**Contact:** Cell: 0321-6323647  
**Career Objective:** To Use my skills in the best possible way in the banking sector.  
**Area of Specialization:** Marketing and Finance

**ACADEMIC RECORDS**

<b>EXAMINATION</b>	<b>YEAR</b>	<b>INSTITUTION</b>	<b>%AGE</b>
MBA	2007	IMS, Bahauddin Zakariya University, Multan	65
Graduation	2004	Bahauddin Zakariya University, Multan	63
Intermediate	2002	B.I.S.E, Multan	53
Matriculation	2000	Federal Board, Islamabad	53

E-mail: akia\_raj@hotmail.com

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- SCIT (Computer course) 348/400 in year 2000 First division from Iqra College,Multan
- Badminton champion for two years 2003, 2004 in Central College Multan.
- Trouble shooting in language G W Basic, C, C++, and VC++.

**Experience:**

- One year teaching (computer course) in Punjab Educators.
- Performing as Cash officer.
- Also performing as KPO in MCB since more than one year.

**PERSONAL DATA**

**Roll #** ME – 05 - 18  
**Name:** Muhammad Usman Riaz  
**Father's Name:** Muhammad Riaz  
**Postal Address:** House No.356-E, Shah Rukn –e-Alam Colony, Multan.  
**Contact:** Cell: 0301-7481687  
**Career Objective:** To become a name of excellence in every field  
**Area of Specialization:** Marketing and Finance

**ACADEMIC RECORDS**

<b>EXAMINATION</b>	<b>YEAR</b>	<b>INSTITUTION</b>	<b>%AGE</b>
MBA	2007	IMS, Bahauddin Zakariya University, Multan	68
Graduation	2004	Bahauddin Zakariya University, Multan	60
Intermediate	2001	Government,College of Science Multan	49
Matriculation	1999	Lodhran Public School, Lodhran	60

E-mail: choudhry\_36@yahoo.com

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Strong Command On MS-Office.
- Good Analytical Skill.
- Language Skill in English and Urdu.
- Ability to Work Independent and as well as a Team.
- Playing Football, Watching Cricket, Reading books and Listening to Music.

**TERM PAPERS AND RESEARCH REPORTS**

- Marketing Management: Marketing Plan of Celebration Planers and Organizers In Multan.
- Economics Analysis: WTO and PAMRA
- Financial Management: KIBOR rates and car Leasings
- Distribution Management: DHL and its major competators in Courier companies
- Business Research Method: Satisfaction Level of Patients in Government Hospitals

### PERSONAL DATA

**Roll #** ME – 05 - 21  
**Name:** M.Saad Mazhar  
**Father's Name:** Mazhar Jamil Qureshi  
**Postal Address:** House No.299,Shamsabad Colony,Multan.  
**Contact:** Cell: 061-4573795  
**Career Objective** Looking for challenging career, where there is scope for demonstration, always on a look out for a positive and bigger outlook. Rigorous thinking and boundless curiosity sets levels and standards that exceed expectations, Have fun attitude is everything, Bottom line rises with the Organization, A Learner for Life.

**Area of specialization** Marketing and Finance

### ACADEMIC RECORDS

#### EXAMINATION

	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	68
Graduation	2004	Bahauddin Zakariya University, Multan	72
Intermediate	2001	Government Science Collage, Multan	75
Matriculation	1999	Lasalle Higher Secondary School, Multan	65

E-mail: saad\_mazhar826@hotmail.com

### HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES

- Strong Command On MS-Office.
- Good Analytical Skill.
- Fluent in English and Urdu.
- Ability to Work Independent and as well as a Team.
- Playing badminton, Watching Cricket, Reading books

### TERM PAPERS AND RESEARCH REPORTS

- Role of Information technology in Strategic Planning (Principle of Management)
- Impact of IMF and World bank on third world countries (Economic Analysis)
- Why Banks are adopting KIBOR plus interest rate in leasing (Financial Management)
- New Product development marketing strategies (Marketing Management)
- Openness and Theory of institution strength (Economic Environment)
- Employee Retention and its factor (Business research Method)
- Report on cost flow system of Khawaja tanneries (Managerial Accounting)
- Hypothetically Sale purchase of shares in Karachi stock Exchange (Investment management)
- Studied the Distribution system of Shamim and Company franchise to Pepsi cola internationals in Multan (Distribution management)
- Studied business environment in European union and Presented the strategies to enter in European market(International business)
- E-Recruitment trick and techniques (Human Resource Management)

**PERSONAL DATA**

**Roll #** ME - 05 - 22  
**Name:** Masroor Ahmad Bhatti  
**Father's Name:** Maqbool Ahmad Bhatti  
**Postal Address:** Bhatti House H/No 1856/10-F, Mohallah Number Daran Wala, Khuni Burj Multan.  
**Contact:** Cell: 0300-9632551, Residence: 061-4587550  
**Career Objective:** Looking forward to a bright career requiring innovative work and maximizing my capabilities with future prospects and growth.  
**Area of specialization:** Software Engineering, Management

**ACADEMIC RECORDS**

<b>EXAMINATION</b>	<b>YEAR</b>	<b>INSTITUTION</b>	<b>%AGE</b>
MBA (Executive)	2007	IMS, Bahauddin Zakariya University, Multan	78.9
MCS	2002	Bahauddin Zakariya University, Multan	79.05
PGD (CS)	1999	Bahauddin Zakariya University, Multan	81.11
MCSE , MCDBA	1998	Online Microsoft©	N / A
Graduation	1995	Bahauddin Zakariya University, Multan	53.25
Intermediate	1993	Multan Board	50
Matriculation	1991	Multan Board	73

E-mail: masroorsam@hotmail.com

**Experience:**

- Working as an IT Manager in Shamim and Co. Pepsi Coal Multan.
- 7 years of experience (2 year as Lab Assistant)
- 1 year Software engineer,
- 1 year as System Analyst, 3 year as IT Manager)

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- First position in MBA
- Second Position in MCS
- First position in PGD (CS)
- All Pakistan Quiz competition and on the spot programming competition winner
- Playing badminton, Watching Cricket, Reading books

**TERM PAPERS AND RESEARCH REPORTS**

- Computer Aided designing tools implementation using logical gates
- Term project of CHESS board designing and playing using C++
- Term Project for web based online testing system
- Market survey report about UREA Fertilizer availability and demand
- Report over different management styles in Seithizm (Power Culture)



**PERSONAL DATA**

**Roll #** ME – 05 - 25  
**Name:** Yasir Saud  
**Father’s Name:** Ashfaq Ahmad  
**Postal Address:** House No.8-B,Gulgasht Colony, Bosan Road, Multan.  
**Contact:** Cell: 0321-6313698 Residence:061-6224118  
**Career Objective:** To become a member of a dedicated organization, where my talents will be used to they’re fullest. My goal will be to direct efforts towards the development and growth of a dedicated organization  
**Area of Specialization:** Marketing

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	Bahauddin Zakariya University, Multan	65
Graduation	2004	Bahauddin Zakariya University, Multan	60
Intermediate	2001	B.I.S.E, Multan	49
Matriculation	1999	B.I.S.E, Multan	59

E-mail: yasirasud@yahoo.com

Internship: I have completed my Internship in the Industrial Development Bank of Pakistan Branch Office, Multan.

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Good Interpersonal and Dealing skills with the customer
- Ability to work individual and as well as work with the Team
- Language Skills: English, Urdu
- Good Command on MS Word, Excel, PowerPoint
- Good Analytical Skills

**TERM PAPERS AND RESEARCH REPORTS**

- Marketing Management: Marketing Plan of Celebration Planers and Organizers In Multan.
- Economics Analysis: Foregin Direct Investment In Pakistan.
- Financial Management: Financial Analysis of Askari Commercial Bank
- Managerial Accounting: Accounting System of Breeding and Heatchery Firm
- Distribution Management: Procurement Procedure Pak Arab Fertilizer Multan.
- Business Research Method: Identfication of Job Oppourtunity For Business Proffesional.



**PERSONAL DATA**

**Roll #** ME - 05- 26  
**Name:** Fahad Ejaz  
**Father’s Name:** Ejaz-ul-Haq  
**Postal Address:** House No.13A/2, Officers Colony Near 9 No. Chungi , Multan.  
**Contact** Residence: 061-6523644  
**Career Objective** To be a futurist and enhance my leadership skills.  
**Area of specialization** Marketing/Finance

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan.	72
Graduation	2004	Bahauddin Zakariya University, Multan	65
Intermediate	2001	Government College, Multan	63
Matriculation	1999	Beacon House Public School, Multan.	76

E-mail: good2rock@hotmail.com

Internship: LG (New Allied Electronics Pvt. Ltd ) , Multan Regional Office, Multan.

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Achieved the highest session marks for new product development project in marketing 1<sup>st</sup> semester (19.5/20)
- Possess Creative and problem solving skills
- Read Sci-fi novels and related material
- A regular movie viewer

**TERM PAPERS AND RESEARCH REPORTS**

- New product development and its marketing in Pakistan : launched a bio-diesel car
- WTO and its impact on Pakistan
- WTO and its impact on Agricultural sector of Pakistan
- Advertisement campaign for a bio-diesel car in Pakistan
- Management Effectiveness and IT
- Research proposal on privatization of PTCL
- Distribution network of Lucky Cement Pvt. ltd

**PERSONAL DATA**

**Roll #** ME – 05 - 28  
**Name:** Hasnain Fraz  
**Father's Name:** M.Sarfraz Wafa  
**PostalAddress:** 191-A Block C Shahruk-NayAlam, Multan.  
**Contact:** Residence: 061-6779198, Cell: 03004296613  
**Career Objective:** I Want To Be A Glaxy Star Of Business Community

**ACADEMIC RECORDS**

<b>EXAMINATION</b>	<b>YEAR INSTITUTION</b>	<b>%AGE</b>
MBA	2007 Bahauddin Zakariya University, Multan	68
Graduation	2004 Government College University Lahore	78
Intermediate	2002 Government College University Lahore	62
Matric	2000 Government High School No 1 D.G.Khan	62

Email: hasnainfraz@yahoo.com

**TERM PAPERS AND REPOTS**

- Devaluation Of Power 2000
- Distribution Network Of Jotun Paints In Pakistan
- Recrutement Process Of Employes.
- Poverty And Its Causes In Pakistan
- Questionair Design And Its Types
- Hardware And Its Componenet

**PERSONAL DATA**

**Roll #** ME – 05 - 29  
**Name:** Syeda Mehwish Batool  
**Father's Name:** Syed Nazar Hussain Shah  
**Postal Address:** Bait-ul-Imran, Street 06, Usmanabad Colony,Multan.  
**Contact:** Residence: 061-6520232  
**Career Objective:** To be a part of dynamic and challenge accepting organization.  
**Area of specialization:** Finance, Marketing

**ACADEMIC RECORDS**

<b>EXAMINATION</b>	<b>YEAR INSTITUTION</b>	<b>%AGE</b>
MBA	2006 IMS, Bahauddin Zakariya University, Multan	3.2 CGPA
Graduation	2004 Bahauddin Zakariya University, Multan	62.71
Intermediate	2003 Government Degree College, Multan	68.63
Matriculation	1999 Government Girls High School No. 2	74.59

E-mail: maha\_shah12@yahoo.com

Internship: Have done 6 weeks internship in Faysal Bank Ltd. Multan.

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Have been writing stories for different children magazines and journals.
- Proficient in the use of Windows and MS Office.
- Reading articles and books reading.
- Attended a one day seminar on "Human Resource Practices of Multinational and big local organizations."

**TERM PAPERS AND RESEARCH REPORTS**

- Report on Trade Trends of Pakistan.
- Report on Distribution System of Lucky Cement Pakistan.
- Report on New Product Development and its complete marketing.
- Research Report on behavior of Perfume Buyers.



**PERSONAL DATA**

**Roll #** ME-05-30  
**Name** ABDUL NASIR  
**Father's Name** Faiz Muhammad  
**Permanent Postal Address** Jaffar Medical Store, Taunsa Sharif, Distt D.G.Khan  
**Phone #'s** 0300-9411301  
**Career Objective** Being Part of Organization in which there is full utilization of Knowledge, Skills & Experience  
**Area of specialization** Finance/Marketing

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2006	IMS, BZU, Multan	71%
Graduation	2004	Hailey College of Commerce, Punjab University, Lahore	61.5%
Intermediate	2001	Govt Degree College, Taunsa	68%
Matriculation	1999	Govt High School Taunsa	74%

E-mail: nasirjafar@yahoo.com & nasirjafar@hotmail.com  
 Internship: JS Finance Ltd

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Excellent Communication Skills
- Excellent in MS Excel, MS Word, MS PowerPoint
- Experience on

**TERM PAPERS AND RESEARCH REPORTS**

- Term Report on WTO
- Financial Analysis of Modaraba Al Mali
- Research Report on how Railway should compete to other Modes of transportation
- KSE 100 index trade mechanism

**PERSONAL DATA**

**Roll #** ME - 05 - 31  
**Name:** Sohail Shoib Ahmad  
**Father's Name:** Farooq Ahmad  
**Postal Address:** H.No.806/14 Street No.12-A, Muslim Town Massoom Shah Road, Multan  
**Contact:** Cell: 0300-6326693  
**Career Objective** To become the finance specialist in future  
**Area of specialization** Finance and Marketing

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	65
Graduation	2004	Bahauddin Zakariya University, Multan	60
Intermediate	2000	Multan Board	54
Matriculation	1997	Multan Board	72

E-mail: sohail\_shoaib007@yahoo.com  
 Internship: Mahmood Group

**TERM PAPERS AND RESEARCH REPORTS**

- Economic Analysis Of Pakistan
- Distribution Network Of Jotun Paints
- Marketing Report On New Product Development
- Research Methodology For Mahmood Group
- Financial Analysis For Mahmood Group

**PERSONAL DATA**

**Roll #** ME – 05 - 32  
**Name:** Ashfaq Ahmad  
**Father's Name:** Hafiz Ghulam Muhammad  
**Postal Address:** Chak No 136/10-r, Tehseel Jahania, District Khanewal.  
**Contact:** Cell: 03027331965  
**Career Objective:** Be a responsible professional  
**Area of Specialization:** Marketing and finance

**ACADEMIC RECORDS****EXAMINATION**

MBA  
 Graduation  
 Intermediate  
 Matriculation

**YEAR INSTITUTION**

2007 IMS, Bahauddin Zakariya University, Multan  
 1998 Government College, Multan  
 1992 Government Millat College, Multan  
 1988 Government High School, Chak No 135/10-R

**%AGE**

65  
 45  
 61  
 62

E-mail:

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Good teacher
- Good communication skills
- 2 year experience in air port restaurant management
- 5 year teaching experience in Government School Jahnian

**TERM PAPERS AND RESEARCH REPORTS**

- Term report on privatization in Pakistan
- Term report on supply chain management of Uni Lever Pakistan private limited
- Term report on Islamic banking in Pakistan
- Term report on universality of management

**PERSONAL DATA**

**Roll #** ME – 05 – 34  
**Name:** Atif Shahzad  
**Father's Name:** Ch. Khushi Muhammad  
**Postal Address:** Justice Hameed Colony, Street No. 1, Multan.  
**Contact:** Residence: 061-4572419 Cell: 0321-6314939  
**Career Objective:** To become a part of telecommunication sector  
**Area of specialization:** Marketing and Finance

**ACADEMIC RECORDS****EXAMINATION**

MBA  
 Graduation  
 Intermediate  
 Matriculation

**YEAR INSTITUTION**

2007 IMS, Bahauddin Zakariya University, Multan  
 2004 Government College Of Science, Multan  
 2002 Government College Of Science, Multan  
 2000 Rafah-e-Aam High School, Multan

**%AGE**

67  
 63  
 51  
 58

E-mail: lucky00791@yahoo.com

Internship: Askari Commercial Bank Limited

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Role of Honour from Government College Science, Multan
- Best debater award

**TERM PAPERS AND RESEARCH REPORTS**

- Term paper on Devaluation of Power
- Term paper on Distribution Network of Pak Arab Fertilizer

### PERSONAL DATA

**Roll #** ME – 05 - 36  
**Name:** Umar Tasneem Butt  
**Father's Name:** Tasneem Butt  
**Postal Address:** Cb-195-I Garden Town, Multan, Cantt  
**Contact:** Cell: 0322-6108008  
**Career Objective:** To Use my skills in the best possible way by joining a reputable organization.  
**Area of specialization:** Marketing

### ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	68
Graduation	2004	Bahauddin Zakariya University, Multan	62
Intermediate	2002	Army Public College, Multan	61
Matriculation	2000	Khehshkan Army Public School, Multan	65

E-mail: havecr@hotmail.com

Internship: 6-Weeks New Jubilee Life Insurance company, Mutlan.

### HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES

- I won Physics and Computer Science Competition in my College and got certificate.
- Got Certificate in Stage activities.
- Got Certificate for Good Performance in Games.
- Win target achievement award in New Jubilee Life Insurance
- Got certificate for organizing Human Recourse seminar.

### PERSONAL DATA

**Roll #** ME – 05 – 37  
**Name:** Zeeshan Afzal  
**Father's Name:** Muhammad Afzal  
**Postal Address:** Al-Qasim School, Shah khurram Colony Near Khuni Burj, Multan.  
**Contact:** Residence: 061-4542503, Cell:03006365923  
**Career Objective:** Finance Manager In a Financial institution  
**Area of specialization:** Finance and marketing

### ACADEMIC RECORDS

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2006	IMS, Bahauddin Zakariya University, Multan.	67
Graduation	2004	Bahauddin Zakariya University, Multan.	66
Intermediate	1997	BISE Multan	67
Matriculation	1995	BISE Multan	85

E-mail: zeeshan\_afzal63@yahoo.com

Internship: Shell Pakistan

### HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES

- Got First Division and scholarship in Matriculation
- Great communication skills in English and Urdu
- Books reading ,internet, Badminton

### TERM PAPERS AND RESEARCH REPORTS

- Privatization in Pakistan
- Islamic Banking
- Lever Brothers Distribution Management
- Shell Software System

**PERSONAL DATA**

**Roll #** ME - 05 - 39  
**Name:** Muhammad Zishan  
**Father's Name:** Shaikh Muhammad Azim  
**Postal Address:** House No. 02, Street No 03, Bhutta Colony Vehari Road, Multan  
**Contact:** Residence: 061-6243995, Cell: 03216330395  
**Career Objective:** Growing professional  
**Area of specialization:** Marketing and management

**ACADEMIC RECORDS****EXAMINATION**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	64
Graduation	2002	Bahauddin Zakariya University, Multan	59
Intermediate	2000	Multan Board	55
Matriculation	1996	Multan Board	69

E-mail: zishan1395@yahoo.com

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Good Technical and Logical skills
- Captain of Cricket team
- Interpersonal skills are good
- Communication skills are good

**TERM PAPERS AND RESEARCH REPORTS**

- Term Report Of Supply Chain Of Nestle
- Term Report Of Product Generation

**PERSONAL DATA**

**Roll #** ME - 05 - 40  
**Name:** Zia-ur-Rehman  
**Father's Name:** Abdul Khaliq  
**Postal Address:** Street No.1, Old chungi No.11, Sultanabad, Multan.  
**Contact:** Cell: 0333-6169254  
**Career Objective:** To become a good manager  
**Area of specialization:**

**ACADEMIC RECORDS****EXAMINATION**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	
Graduation	2004	Bahauddin Zakariya University, Multan	60.5
Intermediate	1999	Multan Board	58.18
Matriculation	1997	Multan Board	80

E-mail: zishan1395@yahoo.com

E-mail: ziacool80@yahoo.com

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Good communication Skills
- To work as a leader
- To play cricket
- To enhance Human relation activities

**TERM PAPERS AND RESEARCH REPORTS**

- Privatization and Deregulation in Pakistan
- WTO
- Why People Prefer Private hospitals to Government Hospitals
- Role of Computer in our Society



**PERSONAL DATA**

**Roll #** ME – 05 - 43  
**Name:** Asad-Ur-Rehman  
**Father’s Name:** Aziz-Ur-Rehman  
**Postal Address:** Programmer Accounts Deptt.B.Z.U. Multan  
**Contact:** Cell: 0333-6141254  
**Career Objective:** To Get the Phd. in Management Sciences  
**Area of specialization:** Software Development and Marketing and Management

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan.	67
MSc. Computer Science	1997	Computer Science, BZU, Multan.	54
Graduation	1995	Government College Bosan Road, Multan.	72
Intermediate	1992	B.I.S.E. Multan	55
Matriculation	1990	B.I.S.E. Multan	66

E-mail: asadrehmaan@hotmail.com

Experience: 5-years experience Assistant Programmer and 3-years Experience in Accounts Department.

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Software Development in Visual Basic and Oracle Developer
- Management Of Data Bases in SQL Server and Oracle

**TERM PAPERS AND RESEARCH REPORTS**

- Project: Inventory Control System of Pak-Arab Fertilizer Pvt Multan.
- Analysis Of Stock Exchange Pakistan.
- Competitive Pioneer Academy
- Report on E-commerce

**PERSONAL DATA**

**Roll #** ME -03- 45  
**Name:** Kh. Nasir Siddiqui  
**Father’s Name:** Kh. Khalil Ahmed Siddiqui  
**Postal Address:** House No. 320,Opposite Guild Hotel,Sher Shah Road, Multan.  
**Contact:** Residence :061-4587584 Cell: 0300-6357120  
**Career Objective:** To work in a dynamic organization  
**Area of specialization:** Finance, Marketing

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2005	IMS, Bahauddin Zakariya University, Multan.	2.5 CGPA
Graduation	2000	Bahauddin Zakariya University, Multan	56
Intermediate	1998	Lahore Technical Board	57
Matriculation	1996	BISE Multan	62

E-mail:

**TERM PAPERS AND RESEARCH REPORTS**

- Term report on Distribution system of Electronics Companies
- Marketing Management Report on Electronics Companies

**PERSONAL DATA**

**Roll #** ME - 05 - 46  
**Name:** Javed Hussain  
**Father's Name:** Hajji Muhammad Ismail  
**Postal Address:** Chahi Nai Walla, Muza Gajani, Post Office Kala, Tounsa Road, Dera Ghazi Khan.  
**Contact:** Residence: 0642-840277  
**Career Objective:** To be a futurist and enhance my leadership skills.  
**Area of specialization:** Marketing/finance (bi major)

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	65
Graduation(B.Com)	2003	CitI College of Commerce D.G.Khan,(BZU Multan)	55
D.Com	1999	Government Commerce College, D.G.Khan (LBT)	56
Matriculation	1997	Higher Secondary School Shaden LundSchool, D. G Khan	62

E-mail: javed\_hussain75@Yahoo.com

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Achieved the good session marks for new product development project in marketing First semester (16.5/20)
- Possess Creative and problem solving skills

**TERM PAPERS AND RESEARCH REPORTS**

- Management Effectiveness and IT
- Balance of Payment in Pakistan
- Advertisement campaign for a bio-diesel car in Pakistan
- WTO and its impact on Pakistan
- Financial Statement Analysis of D.G Cement Pvt. Ltd
- Report on New Product Development In Marketing

**PERSONAL DATA**

**Roll #** ME - 05 - 47  
**Name:** Bilal Javed  
**Father's Name:** Javed Iqbal  
**Postal Address:** 69/y 60 Feet Road, Tariq-Bin-Zayad Colony, Sahiwal.  
**Contact:** Residence: 040-4662003 Cell: 03007838042  
**Career Objective:** To pursue marketing objectives in competitive marketing atmosphere.  
**Area of specialization:** Marketing/Finance.

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	66
Graduation	2002	Government College, Sahiwal.	61
Intermediate	1999	Government College, Lahore	52
Matriculation	1997	Government High School, Sahiwal	86

E-mail: bilalrana\_4u@hotmail.com and bjrana2000@yahoo.com

Internship: Bank Alfalah LTD, Sahiwal branch.

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Scholarship in middle and matriculation, have won quiz competition at Multan level.
- Cricket, net surfing, soccer, music, poetry, reading books, pets etc,

**TERM PAPERS AND RESEARCH REPORTS**

- Marketing Management for launching a new product. (marketing management).
- Daewoo as a threat for PIA. (Business research method)
- Impact of IT in Banking Sector. (Management)
- Balance of Payment of Pakistan. (Economic environment)
- Study of Karachi Stock Exchange. (Investment)
- Supply chain and Distributions of Nestle. (distribution management)
- Advertisement and sale of a new Product. (Sale and advertisement)



**PERSONAL DATA**  
**Roll #** ME – 05 – 48  
**Name:** Muhammad Riaz  
**Father’s Name:** Muhammad Iqbal  
**Postal Address:** Mushtaq Colony, Masoom Shah Road, Multan  
**Contact:** Cell: 0301-7497930  
**Career Objective:** To serve a reputable organization with professional skills.  
**Area of specialization:** Finance

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan.	68
Graduation	2000	Bahauddin Zakariya University, Multan	53
Intermediate	1997	Multan Board	48
Matriculation	1979	Multan Board	57

E-mail: mriaz\_uriaz@yahoo.com

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- One day seminar on ISO 9001-02



**PERSONAL DATA**  
**Roll #** ME – 05 - 51  
**Name:** Shahid Hussain  
**Father’s Name:** Ghulam Mustafa  
**Postal Address:** p/o kala,chah naee wala, tehsil anddistrict D.G.Khan  
**Contact:** Cell: 0345-7344567  
**Career Objective:** Continous improvement in my skills  
**Area of specialization:** Marketingandfinance

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2006	IMS, Bahauddin Zakariya University, Multan.	67
Graduation	2003	Bahauddin Zakariya University, Multan	53
Intermediate	2001	Intermediate Board, D.G.Khan	40
Matriculation	1998	Intermediate Board, D.G.Khan	61

E-mail: shahid\_dg\_hussain@yahoo.com

**TERM PAPERS AND RESEARCH REPORTS**

- Economic analysis on FDI
- Research methodology on service organizations
- Marketing report on product development
- Management report on IT in business

**PERSONAL DATA**

**Roll #** ME – 05 - 52  
**Name:** Mirza Imran Baig  
**Father's Name:** Mirza Mushir Baig  
**Postal Address:** New Town Suraj Miani Road, Multan.  
**Contact:** Residence: 061-4572943  
**Career Objective:** To become a good manager  
**Area of specialization:** Finance, marketing

**ACADEMIC RECORDS****EXAMINATION**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	72
MA (ENGLISH)	2000	Bahauddin Zakariya University, Multan	49
Graduation	1997	Bahauddin Zakariya University, Multan	63
Intermediate	1995	Multan Board	55
Matriculation	1992	Government Muslim High School Multan.	55

E-mail: mirzaimranbaig@yahoo.com

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Honorary awarded by the one day training courses held by NPO
- Member of Cricket Team

**TERM PAPERS AND RESEARCH REPORTS**

- Term report on Stock Exchange of Pakistan
- New business management
- Logistics in couriers

**PERSONAL DATA**

**Roll #** ME – 05 - 55  
**Name:** Ifikhar Ali Khan  
**Father's Name:** Zulfiqar Ali Khan  
**Postal Address:** House No. 255/9-D-2 ,Street 2-A-Jan Muhammad Colony,Multan.  
**Contact:** Cell: 03216303454, Residence: 061-4552518  
**Career Objective:** To be Serve on Responsible Post in reputable org  
**Area of specialization:** Marketing and Finance

**ACADEMIC RECORDS****EXAMINATION**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	70
Graduation	2005	Bahauddin Zakariya University, Multan	60
Intermediate	2003	Board of Technical Education, Lahore	59
Matriculation	2001	BISE Multan	72

E-mail: iffizulfi32@yahoo.com

Internship: HBL Corporate Center Lahore

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Attended One day's Seminar on ISO 9001-2 by NPO
- One year Diploma in PGD-IT
- Web Surfing
- Reading Newspapers and Weekly Business magazines
- Watching Cricket Matches

**TERM PAPERS AND RESEARCH REPORTS**

- Idea generation and New Product Development(Electronic Water Bed)
- Distribution network of Luck Cement
- Add Campaign of Bio Diesel car
- Impact of IT and WTO in Pakistan
- Term Report on WTO
- Term Report on FUTURE Contracts in KSE

**PERSONAL DATA**

**Roll #** ME - 05 - 56  
**Name:** Zeeshan Ahmad  
**Father's Name:** Mushtaq Ahmad  
**Postal Address:** G-234 Shah Rukn-e-Alam Colony, Multan.  
**Contact:** Residence: 0616-526229, Cell: 0333-6118049, 0333-6105071  
**Career Objective:** To at top position in marketing or hr.  
**Area of specialization:** Bi Majors

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan.	73
PGD-IT	2004	Science College, Multan.	72
Graduation	2003	IMS, Bahauddin Zakariya University, Multan	64
Intermediate	2001	B.I.S.E Multan	64
Matriculation	1999	B.I.S.E Multan	73

E-mail: zaini3314@yahoo.com  
 Internship: Habib Bank (Pvt.) Ltd. Corporate Centre Lahore.

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Got 3<sup>rd</sup> Position In 3<sup>rd</sup> Semester Of MBA
- Attended One-Day Workshop On "Kaizen 5 S Technique Of TQM" By NPO.
- Attended One-Day Workshop On "ISO-Certification 2000 Version" By NPO.

**TERM PAPERS AND RESEARCH REPORTS**

- New Product Development "Electronic Water Bed"
- IT And WTO Challenges With Respect To Pakistan
- Distribution Network Of "Lucky Cement"
- Accounting System Of "Honda Bareeze" Multan
- Marketing Network Of "Walls"



**PERSONAL DATA**

**Roll #** ME - 05 - 57  
**Name:** Hashim Ijaz  
**Father's Name:** Ijaz Ahmad Shah  
**Postal Address:** Shop No.176, New Grain Market, Multan  
**Contact:** Cell: 0300-6365170  
**Career Objective:** To be the best in every activity  
**Area of specialization:** Marketing and Finance

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	62
Graduation	2004	Bahauddin Zakariya University, Multan	48
Intermediate	2001	Government College of Science, Multan	49
Matriculation	1999	Millat High School, Multan	52

E-mail:

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Good Analytical Skill.
- Language Skill in English and Urdu.
- Ability to Work Independent and as well as a Team.
- Watching Cricket, Reading books and Listening to Music.

**PERSONAL DATA**

**Roll #** ME - 05 - 59  
**Name:** Sheikh Junain Ahmad  
**Father's Name:** Sheikh Muhammad Akbar  
**Postal Address:** House.No.1134/8H, Bohar Gate,Multan.  
**Contact:** Cell: 03006985992  
**Career Objective:** To become the finance specialist in future  
**Area of specialization:** Finance and Marketing

**ACADEMIC RECORDS****EXAMINATION**

MBA  
 Graduation  
 Intermediate  
 Matriculation

**YEAR INSTITUTION**

2007 IMS, Bahauddin Zakariya University, Multan  
 2003 IMS, Bahauddin Zakariya University, Multan  
 2001 Government College, Multan  
 1999 Multan Board

**%AGE**

72  
 64  
 75.7  
 74.5

E-mail: junaidctn@yahoo.com

Internship: PC Hotel Bhurban

**TERM PAPERS AND RESEARCH REPORTS**

- Economic Analysis On FDI
- Distribution Network Of Sony
- Marketing Report On New Product Development
- Research Methodology For Unilever

**PERSONAL DATA**

**Roll #** ME – 05 - 60  
**Name:** Abid Hussain  
**Father's Name:** Akbar Ali  
**Postal Address:** Tehsil Mailsi,Dist. Vehari P/O Box 187/wb Basti Ramwala  
**Contact:** Cell: 0302-7325766  
**Career Objective:** To become the seniour Finance Executive of well reputed organization  
**Area of specialization:** Marketing and Finance

**ACADEMIC RECORDS****EXAMINATION**

MBA  
 Graduation  
 Intermediate  
 Matriculation

**YEAR INSTITUTION**

2007 IMS, Bahauddin Zakariya University, Multan  
 2003 IMS, Bahauddin Zakariya University, Multan  
 2001 Civil Lines College Multan  
 1999 Govt High School 187/wb

**%AGE**

70  
 62  
 71  
 62

E-mail: abid\_ims@hotmail.com

Internship: 8 weeks internship in PSO Multan.

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Badge in Murree

**TERM PAPERS AND RESEARCH REPORTS**

- Term report on “ Distribution Network of Sony”
- Tax Structure
- New Product Development and its complete marketing.

**PERSONAL DATA**

**Roll #** ME -04- 60  
**Name:** Jamshaid Mushtaq  
**Father's Name:** Mushtaq Ahmad  
**Permanent Postal Address:** P/0 Qureshi Wala The/Dist. Lodhran  
**Contact:** Residence : 0608520070, Cell: 03007318279  
**Career Objective:** Galaxy Personality of The Business Community  
**Area of specialization:** Marketing

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2007	IMS, Bahauddin Zakariya University, Multan	65
Graduation	2003	Pertoman College, Multan	61
Intermediate	2002	Government Degree College, Lodhran	68
Matriculation	2000	Government High School Qureshi Wala	65

E-mail: jm\_mba@hotmail.com

Internship: PC Hotel lahore

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Prizes In Natt Khawani
- Prizes In Drama

**TERM PAPERS AND RESEARCH REPORTS**

- Report On Management On State Life Insurance Co.
- Term Report On Distribution Of Dawlance
- Term Repot On Jinnah Supper Market Islamabad



**PERSONAL DATA**

**Roll #** ME – 05 - 61  
**Name:** Muhamad Farrukh Hussain  
**Father's Name:** Khan Fida Hussain  
**Postal Address:** 262-A Khayaban-e-Sarwar,D.G Khan.  
**Contact:** Residence:0642464596Cell :03336477075  
**Career Objective:** To at top position in marketing or hr.  
**Area of specialization:** Bi Majors

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2006	IMS, Bahauddin Zakariya University, Multan	70
Graduation	2003	IMS, Bahauddin Zakariya University, Multan	62
Intermediate	2001	Garrison College DGK	73
Matriculation	1999	Government School No 1 DGK	80

E-mail: fhk\_83@yahoo.com

Internship: Dgk Cement Company Dera Ghazi Khan

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Middle and Matriculation scholarship holder
- 3rd Position In Intermediate
- Ms Office
- Good Player Of Cricket, Badminton, Snooker, Table Tennis

**TERM PAPERS AND RESEARCH REPORTS**

- New Product Development "Car"
- IT And WTO challenges with respect to Pakistan
- Distribution Network Of "Lucky Cement"
- Roomy Cotton Factory Computerized System
- Nestle Milk

**PERSONAL DATA**

**Roll #** ME – 05 - 62  
**Name:** Muhammad Sheeraz Akhtar  
**Father's Name:** Majeed Akhtar Zahid  
**Postal Address:** Fbs 50-Y, Model Town, D.G Khan  
**Contact:** Cell: 0333-6475676  
**Career Objective:** To serve an esteemed organization by fully utilizing managerial competencies  
**Area of specialization:** Bi Majors

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2006	IMS, Bahauddin Zakariya University, Multan	74
Graduation	2003	IMS, Bahauddin Zakariya University, Multan	61
Intermediate	2001	GCC D.G. KHAN	77
Matriculation	1999	G.H.S #1, D.G. KHAN	62

E-mail: sheeri2003@yahoo.com  
 Internship: DG Cement Co. DG Khan

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Got Second position in third semester of MBA.
- Got First Position In D.Com
- Attended one-day workshop on "ISO-certification 2000 version" by NPO.
- Interesting in reading Islamic literature
- Ms Office

**TERM PAPERS AND RESEARCH REPORTS**

- Research report on Mountain Dew VS other beverages
- Distribution network of "sony corporation"
- Developing a new product and marketing plan (electronic water bed)
- KSE trade mechanism
- Term report on financial analysis of MCB,HBL ,Union Bank
- Term report on Gawadar project (economic impact)
- Comparison between PTCL VS other calling card
- Accounting system of "Artex weaving " Multan

**PERSONAL DATA**

**Roll #** ME - 05 - 63  
**Name:** Imran Khan  
**Father's Name:** Muhammad Sharif  
**Postal Address:** House No.40, Street No. 04, Shahzad Nagar, Bahawal nagar.  
**Contact:** Residence: 06322-71320Cell:0333-6030939  
**Career Objective:** To be competent executive with highly acquired entrepreneurial spirit and managerial qualities,  
**Area of specialization:** Bi Majors

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2006	IMS, Bahauddin Zakariya University, Multan	77
Graduation	2003	IMS, Bahauddin Zakariya University, Multan	67
Intermediate	2001	GCC Bahawal Nagar	64
Matriculation	1999	G.A.M.H.S Bahawal Nagar	70

E-mail: mikmazaa@yahoo.com  
 Internship: Askari Leasing Pakistan Ltd.

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Got First Position in Third Semester of MBA
- Got First Position in DBA
- Attended One-Day Workshop On "ISO-Certification 2000 Version" By Npo.
- Like To Play With Digits And Good Communication Skill
- MS Office, Photoshop 7.0, Flash MX

**TERM PAPERS AND RESEARCH REPORTS**

- New Product Development "Electronic Water Bed"
- Distribution Network Of "Sony Corporation"
- Marketing Network Of "Walls"
- KSE Trade Mechanism
- Term Report On Gwadar Project (Economic Impact)
- Research Report On Mountain Dew Vs Other Beverages
- Accounting System Of "PTCL" Multan
- Marketing Plan Of Pak Cola Pakistan
- Term Report On Financial Anaylsis Of MCB, HBL ,Union Bank
- Accounting System Of Artex Weaving Multan



**PERSONAL DATA**

**Roll #** ME – 05 - 66  
**Name:** Tauqir Ahmad Ghauri  
**Father’s Name:** Ilm-ud-Din Ghauri  
**Postal Address:** 33 L , Street 21, Usmanabad Colony,Multan.  
**Contact:** Residence: 061-6523736 Cell:0300-6349212  
**Career Objective:** To be an executive in an organization in which I get a chance to groom and polish my managerial and professional skills with highly competitive environment. The organization where employees and organization both add value to each other.  
**Area of specialization:** Finance + Marketing

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2006	IMS, Bahauddin Zakariya University, Multan	3.33 CGPA
BBA	2003	IMS, Bahauddin Zakariya University, Multan	2.71 CGPA
Intermediate	2000	BISE Multan	72 %
Matriculation	1997	Government Comprehensive High School, Multan	83.29 %

E-mail: ghauri\_bba@yahoo.com, tauqironline@yahoo.com, ghaurionline@hotmail.com  
 Internship: Have done 8 weeks internship in LG electronics (Allied Electronics Industries Pvt. Ltd.) Multan Branch.

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- Certificate on one day training program on ISO 9000:2001 held by NPO Pakistan.
- Attended a one day workshop on “Human Resource Practices of multinational organizations.”
- Class Representative of the class in MBA
- Leadership qualities and management skills and have ability to adjust in all kinds of environments.
- Good Communication skills and ability to socialize quickly with the environment.
- Problem solving and analyzing skills.
- Reading books, articles, making social relations, net surfing ,cricket,outing and traveling.

**TERM PAPERS AND RESEARCH REPORTS**

- Term report on “New Product Development and its complete marketing: launched the electricity generation project through sugar cane wastage cogeneration”
- Research “Report on Perfume Buyers Behaviors”
- Term report on “Trade Trends of Pakistan since 1947”
- Advertisement Campaign for Electronic and Water Beds.
- Term report on “Recruitment and Selection of Phillip Morris.”



**PERSONAL DATA**

**Roll #** ME – 05 - 67  
**Name:** Muhammad Waqar Ashraf  
**Father’s Name:** Muhammad Ashraf  
**Postal Address:** 4/77 A xex Razzi Street,Suny Bakery, Saddiqia Road, New Gulgasht Colony, Multan.  
**Contact:** Cell: 0300-6309024, Residence: 6222039  
**Career Objective:** Businessman  
**Area of specialization:** MBA executive

**ACADEMIC RECORDS**

EXAMINATION	YEAR	INSTITUTION	%AGE
MBA	2006	IMS, Bahauddin Zakariya University, Multan	3.33 CGPA
MBA	2005	IMS, BZU Multan.	Continued
Graduation	2004	Bahuddin Zakariya University	60.25
Intermediate	2002	Private	56.27
Matriculation	1997	Federal Board Islamabad.	68.47

E-mail:

**HONOURS AND AWARDS/SKILLS/EXTRA CURRICULAR ACTIVITIES**

- E-Commerce From IT Centre Government College of Science Multan.